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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
WASHINGTON, D.C. 20549

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**Form 10-Q**

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**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2017

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_ to \_\_\_\_

Commission File No. 001-10308

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**Avis Budget Group, Inc.**

*(Exact name of registrant as specified in its charter)*

**Delaware**

*(State or other jurisdiction of  
incorporation or organization)*

**6 Sylvan Way  
Parsippany, NJ**

*(Address of principal executive offices)*

**06-0918165**

*(I.R.S. Employer  
Identification Number)*

**07054**

*(Zip Code)*

**(973) 496-4700**

*(Registrant's telephone number, including area code)*

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", "smaller reporting company", and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer	<input checked="" type="checkbox"/>	Accelerated filer	<input type="checkbox"/>	Non-accelerated filer	<input type="checkbox"/>
Smaller reporting company	<input type="checkbox"/>	Emerging growth company	<input type="checkbox"/>		

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of the issuer's common stock was 81,421,558 shares as of October 31, 2017.

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## FORWARD-LOOKING STATEMENTS

Certain statements contained in this Quarterly Report on Form 10-Q may be considered “forward-looking statements” as that term is defined in the Private Securities Litigation Reform Act of 1995. The forward-looking statements contained herein are subject to known and unknown risks, uncertainties, assumptions and other factors that may cause our actual results, performance or achievements to be materially different from those expressed or implied by any such forward-looking statements. Forward-looking statements include information concerning our future financial performance, business strategy, projected plans and objectives. These statements may be identified by the fact that they do not relate to historical or current facts and may use words such as “believes,” “expects,” “anticipates,” “will,” “should,” “could,” “may,” “would,” “intends,” “projects,” “estimates,” “plans,” and similar words, expressions or phrases. The following important factors and assumptions could affect our future results and could cause actual results to differ materially from those expressed in such forward-looking statements:

- the high level of competition in the vehicle rental industry and the impact such competition may have on pricing and rental volume;
- a change in travel demand, including changes in airline passenger traffic;
- a change in our fleet costs as a result of a change in the cost of new vehicles, manufacturer recalls, disruption in the supply of new vehicles, and/or a change in the price at which we dispose of used vehicles either in the used vehicle market or under repurchase or guaranteed depreciation programs;
- the results of operations or financial condition of the manufacturers of our cars, which could impact their ability to perform their payment obligations under our agreements with them, including repurchase and/or guaranteed depreciation arrangements, and/or their willingness or ability to make cars available to us or the rental car industry as a whole on commercially reasonable terms or at all;
- any change in economic conditions generally, particularly during our peak season or in key market segments;
- our ability to continue to achieve and maintain cost savings and successfully implement our business strategies;
- our ability to obtain financing for our global operations, including the funding of our vehicle fleet through the issuance of asset-backed securities and use of the global lending markets;
- an occurrence or threat of terrorism, pandemic disease, natural disasters, military conflict or civil unrest in the locations in which we operate;
- our dependence on third-party distribution channels, third-party suppliers of other services and co-marketing arrangements with third parties;
- our ability to utilize derivative instruments, and the impact of derivative instruments we utilize, which can be affected by fluctuations in interest rates, gasoline prices and exchange rates, changes in government regulations and other factors;
- our ability to accurately estimate our future results;
- any major disruptions in our communication networks or information systems;
- our exposure to uninsured or unpaid claims in excess of historical levels;
- risks associated with litigation, governmental or regulatory inquiries, or any failure or inability to comply with laws, regulations or contractual obligations or any changes in laws, regulations or contractual obligations, including with respect to personally identifiable information and taxes;
- any impact on us from the actions of our licensees, dealers and independent contractors;

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- any substantial changes in the cost or supply of fuel, vehicle parts, energy, labor or other resources on which we depend to operate our business;
- risks related to our indebtedness, including our substantial outstanding debt obligations and our ability to incur substantially more debt;
- our ability to meet the financial and other covenants contained in the agreements governing our indebtedness;
- risks related to tax obligations and the effect of future changes in accounting standards;
- risks related to completed or future acquisitions or investments that we may pursue, including any incurrence of incremental indebtedness to help fund such transactions and our ability to promptly and effectively integrate any acquired businesses;
- risks related to protecting the integrity of our information technology systems and the confidential information of our employees and customers against security breaches, including cyber-security breaches; and
- other business, economic, competitive, governmental, regulatory, political or technological factors affecting our operations, pricing or services, including uncertainty and instability related to the potential withdrawal of countries from the European Union.

We operate in a continuously changing business environment and new risk factors emerge from time to time. New risk factors, factors beyond our control, or changes in the impact of identified risk factors may cause actual results to differ materially from those set forth in any forward-looking statements. Accordingly, forward-looking statements should not be relied upon as a prediction of actual results. Moreover, we do not assume responsibility for the accuracy and completeness of those statements. Other factors and assumptions not identified above, including those discussed in "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Risk Factors" and other portions of our 2016 Annual Report on Form 10-K filed with the Securities and Exchange Commission on February 21, 2017 (the "2016 Form 10-K"), could cause actual results to differ materially from those projected in any forward-looking statements.

Although we believe that our assumptions are reasonable, any or all of our forward-looking statements may prove to be inaccurate and we can make no guarantees about our future performance. Should unknown risks or uncertainties materialize or underlying assumptions prove inaccurate, actual results could differ materially from past results and/or those anticipated, estimated or projected. Except to the extent of our obligations under the federal securities laws, we undertake no obligation to release any revisions to any forward-looking statements, to report events or to report the occurrence of unanticipated events. For any forward-looking statements contained in any document, we claim the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

**PART I — FINANCIAL INFORMATION****Item 1. Financial Statements**

**Avis Budget Group, Inc.**  
**CONSOLIDATED CONDENSED STATEMENTS OF COMPREHENSIVE INCOME**  
(In millions, except per share data)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
<b>Revenues</b>				
Vehicle rental	\$ 1,949	\$ 1,871	\$ 4,798	\$ 4,772
Other	803	785	2,031	2,008
Net revenues	<u>2,752</u>	<u>2,656</u>	<u>6,829</u>	<u>6,780</u>
<b>Expenses</b>				
Operating	1,256	1,219	3,413	3,381
Vehicle depreciation and lease charges, net	616	576	1,717	1,571
Selling, general and administrative	320	315	875	896
Vehicle interest, net	78	77	215	215
Non-vehicle related depreciation and amortization	66	63	194	189
Interest expense related to corporate debt, net:				
Interest expense	45	51	142	157
Early extinguishment of debt	—	—	3	10
Restructuring and other related charges	7	6	52	26
Transaction-related costs, net	—	4	8	13
Total expenses	<u>2,388</u>	<u>2,311</u>	<u>6,619</u>	<u>6,458</u>
<b>Income before income taxes</b>	364	345	210	322
Provision for income taxes	119	136	69	128
<b>Net income</b>	<u>\$ 245</u>	<u>\$ 209</u>	<u>\$ 141</u>	<u>\$ 194</u>
<b>Comprehensive income</b>	<u>\$ 279</u>	<u>\$ 235</u>	<u>\$ 251</u>	<u>\$ 294</u>
<b>Earnings per share</b>				
Basic	\$ 2.96	\$ 2.32	\$ 1.68	\$ 2.07
Diluted	\$ 2.91	\$ 2.28	\$ 1.65	\$ 2.05

See Notes to Consolidated Condensed Financial Statements (Unaudited).

**Avis Budget Group, Inc.**  
**CONSOLIDATED CONDENSED BALANCE SHEETS**  
(In millions, except par value)  
(Unaudited)

	September 30, 2017	December 31, 2016
<b>Assets</b>		
Current assets:		
Cash and cash equivalents	\$ 814	\$ 490
Receivables, net	855	808
Other current assets	750	519
Total current assets	2,419	1,817
Property and equipment, net	693	685
Deferred income taxes	1,566	1,493
Goodwill	1,065	1,007
Other intangibles, net	863	870
Other non-current assets	182	193
Total assets exclusive of assets under vehicle programs	6,788	6,065
Assets under vehicle programs:		
Program cash	180	225
Vehicles, net	11,801	10,464
Receivables from vehicle manufacturers and other	709	527
Investment in Avis Budget Rental Car Funding (AESOP) LLC—related party	395	362
	13,085	11,578
<b>Total assets</b>	<b>\$ 19,873</b>	<b>\$ 17,643</b>
<b>Liabilities and stockholders' equity</b>		
Current liabilities:		
Accounts payable and other current liabilities	\$ 1,866	\$ 1,488
Short-term debt and current portion of long-term debt	26	279
Total current liabilities	1,892	1,767
Long-term debt	3,565	3,244
Other non-current liabilities	760	764
Total liabilities exclusive of liabilities under vehicle programs	6,217	5,775
Liabilities under vehicle programs:		
Debt	3,781	2,183
Debt due to Avis Budget Rental Car Funding (AESOP) LLC—related party	6,785	6,695
Deferred income taxes	2,424	2,429
Other	265	340
	13,255	11,647
Commitments and contingencies (Note 11)		
Stockholders' equity:		
Preferred stock, \$0.01 par value—authorized 10 shares; none issued and outstanding, at each date	—	—
Common stock, \$0.01 par value—authorized 250 shares; issued 137 shares, at each date	1	1
Additional paid-in capital	6,862	6,918
Accumulated deficit	(1,442)	(1,639)
Accumulated other comprehensive loss	(44)	(154)
Treasury stock, at cost—55 and 51 shares, respectively	(4,976)	(4,905)
Total stockholders' equity	401	221
<b>Total liabilities and stockholders' equity</b>	<b>\$ 19,873</b>	<b>\$ 17,643</b>

See Notes to Consolidated Condensed Financial Statements (Unaudited).



**Avis Budget Group, Inc.**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS**  
**(In millions)**  
**(Unaudited)**

	<b>Nine Months Ended September 30,</b>	
	<b>2017</b>	<b>2016</b>
<b>Operating activities</b>		
Net income	\$ 141	\$ 194
Adjustments to reconcile net income to net cash provided by operating activities:		
Vehicle depreciation	1,500	1,453
(Gain) loss on sale of vehicles, net	53	(15)
Non-vehicle related depreciation and amortization	194	189
Stock-based compensation	8	21
Amortization of debt financing fees	25	29
Early extinguishment of debt costs	3	10
Net change in assets and liabilities:		
Receivables	(112)	(149)
Income taxes and deferred income taxes	16	80
Accounts payable and other current liabilities	74	43
Other, net	139	256
<b>Net cash provided by operating activities</b>	<b>2,041</b>	<b>2,111</b>
<b>Investing activities</b>		
Property and equipment additions	(138)	(125)
Proceeds received on asset sales	6	10
Net assets acquired (net of cash acquired)	(17)	(4)
Other, net	5	4
<b>Net cash used in investing activities exclusive of vehicle programs</b>	<b>(144)</b>	<b>(115)</b>
<i>Vehicle programs:</i>		
Decrease in program cash	53	138
Investment in vehicles	(9,672)	(10,151)
Proceeds received on disposition of vehicles	6,872	7,373
Investment in debt securities of Avis Budget Rental Car Funding (AESOP) LLC—related party	(33)	—
	<b>(2,780)</b>	<b>(2,640)</b>
<b>Net cash used in investing activities</b>	<b>(2,924)</b>	<b>(2,755)</b>



**Avis Budget Group, Inc.**  
**CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Continued)**  
(In millions)  
(Unaudited)

	Nine Months Ended September 30,	
	2017	2016
<b>Financing activities</b>		
Proceeds from long-term borrowings	589	896
Payments on long-term borrowings	(596)	(527)
Net change in short-term borrowings	(3)	1
Repurchases of common stock	(144)	(299)
Debt financing fees	(9)	(15)
<b>Net cash (used in) provided by financing activities exclusive of vehicle programs</b>	<u>(163)</u>	<u>56</u>
<i>Vehicle programs:</i>		
Proceeds from borrowings	14,276	11,879
Payments on borrowings	(12,930)	(10,752)
Debt financing fees	(8)	(20)
<b>Net cash provided by financing activities</b>	<u>1,338</u>	<u>1,107</u>
	<u>1,175</u>	<u>1,163</u>
Effect of changes in exchange rates on cash and cash equivalents	32	14
Net increase in cash and cash equivalents	324	533
Cash and cash equivalents, beginning of period	490	452
<b>Cash and cash equivalents, end of period</b>	<u>\$ 814</u>	<u>\$ 985</u>

See Notes to Consolidated Condensed Financial Statements (Unaudited).

**Avis Budget Group, Inc.**  
**NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Unaudited)**  
**(Unless otherwise noted, all dollar amounts in tables are in millions, except per share amounts)**

**1. Basis of Presentation**

Avis Budget Group, Inc. provides car and truck rentals, car sharing services and ancillary services to businesses and consumers worldwide. The accompanying unaudited Consolidated Condensed Financial Statements include the accounts and transactions of Avis Budget Group, Inc. and its subsidiaries, as well as entities in which Avis Budget Group, Inc. directly or indirectly has a controlling financial interest (collectively, the “Company”), and have been prepared pursuant to the rules and regulations of the U.S. Securities and Exchange Commission for interim financial reporting.

The Company operates the following reportable business segments:

- **Americas**—consisting primarily of (i) vehicle rental operations in North America, South America, Central America and the Caribbean, (ii) car sharing operations in certain of these markets, and (iii) licensees in the areas in which the Company does not operate directly.
- **International**—consisting primarily of (i) vehicle rental operations in Europe, the Middle East, Africa, Asia, Australasia, (ii) car sharing operations in certain of these markets, and (iii) licensees in the areas in which the Company does not operate directly.

The operating results of acquired businesses are included in the accompanying Consolidated Condensed Financial Statements from the dates of acquisition. The fair value of the assets acquired and liabilities assumed in connection with the Company’s fourth quarter 2016 acquisition of FranceCars has not yet been finalized; however, there have been no significant changes to the preliminary allocation of the purchase price during the nine months ended September 30, 2017.

In presenting the Consolidated Condensed Financial Statements in accordance with accounting principles generally accepted in the United States of America (“GAAP”), management makes estimates and assumptions that affect the amounts reported and related disclosures. Estimates, by their nature, are based on judgment and available information. Accordingly, actual results could differ from those estimates. In management’s opinion, the Consolidated Condensed Financial Statements contain all adjustments necessary for a fair presentation of interim results reported. The results of operations reported for interim periods are not necessarily indicative of the results of operations for the entire year or any subsequent interim period. These financial statements should be read in conjunction with the Company’s 2016 Form 10-K.

**Summary of Significant Accounting Policies**

The Company’s significant accounting policies are fully described in Note 2, “Summary of Significant Accounting Policies,” in the Company’s Annual Report on Form 10-K for fiscal year 2016.

*Reclassifications.* Certain reclassifications have been made to prior years’ Consolidated Condensed Financial Statements to conform to the current year presentation. These reclassifications have no impact on reported net income (see “Adoption of New Accounting Pronouncements” below).

*Vehicle Programs.* The Company presents separately the financial data of its vehicle programs. These programs are distinct from the Company’s other activities since the assets under vehicle programs are generally funded through the issuance of debt that is collateralized by such assets. The income generated by these assets is used, in part, to repay the principal and interest associated with the debt. Cash inflows and outflows relating to the acquisition of such assets and the principal debt repayment or financing of such assets are classified as activities of the Company’s vehicle programs. The Company believes it is appropriate to segregate the financial data of its vehicle programs because, ultimately, the source of repayment of such debt is the realization of such assets.

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*Transaction-related costs, net.* Transaction-related costs, net are classified separately in the Consolidated Condensed Statements of Comprehensive Income. These costs are comprised of expenses related to acquisition-related activities such as due diligence and other advisory costs, expenses related to the integration of the acquiree's operations with those of the Company, including the implementation of best practices and process improvements, non-cash gains and losses related to re-acquired rights, expenses related to pre-acquisition contingencies and contingent consideration related to acquisitions.

*Currency Transactions.* The Company records the gain or loss on foreign-currency transactions on certain intercompany loans and the gain or loss on intercompany loan hedges within interest expense related to corporate debt, net. During the three months ended September 30, 2017 and 2016, the Company recorded a \$2 million gain and a \$1 million loss, respectively and during the nine months ended September 30, 2017 and 2016, the Company recorded a \$2 million gain and a \$8 million loss, respectively, on such items.

### ***Adoption of New Accounting Pronouncements***

On January 1, 2017, as a result of a new accounting pronouncement, the Company adopted Accounting Standards Update ("ASU") 2016-09, "Compensation—Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting," which simplifies several aspects of the accounting for employee share-based payment transactions, including the accounting for income taxes, forfeitures, minimum statutory withholding requirements and classification in the statement of cash flows. Accordingly, in the Company's Consolidated Condensed Balance Sheet at January 1, 2017, deferred income tax assets, net of the valuation allowance were increased by \$56 million related to previously unrecognized excess tax benefits associated with equity awards, with a corresponding decrease to accumulated deficit, using the modified retrospective method. In addition, in the Company's Consolidated Condensed Statement of Cash Flows for the nine months ended September 30, 2016, cash taxes paid related to shares directly withheld from employees for tax purposes of \$10 million were reclassified from accounts payable and other current liabilities within net cash provided by operating activities to repurchases of common stock within net cash provided by financing activities exclusive of vehicle programs. The Company elected to account for forfeitures on an actual basis, which did not have a material impact on its Consolidated Condensed Financial Statements.

### ***Recently Issued Accounting Pronouncements***

#### *Accounting for Hedging Activities*

In August 2017, the Financial Accounting Standards Board ("FASB") issued ASU 2017-12, "Derivatives and Hedging (Topic 815): Targeted Improvements to Accounting for Hedging Activities," which amends the existing guidance to allow companies to more accurately present the economic results of an entity's risk management activities in the financial statements. ASU 2017-12 becomes effective for the Company on January 1, 2019. Early adoption is permitted. The Company is currently evaluating the effect of this accounting pronouncement on its Consolidated Financial Statements.

#### *Scope of Modification Accounting for Share-Based Payment Awards*

In May 2017, the FASB issued ASU 2017-09, "Compensation—Stock Compensation (Topic 718): Scope of Modification Accounting," which provides guidance on the types of changes to the terms or conditions of a share-based payment award to which an entity would be required to apply modification accounting. ASU 2017-09 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

#### *Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost*

In March 2017, the FASB issued ASU 2017-07, "Compensation—Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Costs and Net Periodic Postretirement Benefit Cost," which requires an entity to disaggregate the components of net benefit cost recognized in the consolidated statements of operations. ASU 2017-07 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

*Accounting for Goodwill Impairment*

In January 2017, the FASB issued ASU 2017-04, "Intangibles—Goodwill and Other (Topic 350): Simplifying the Test for Goodwill Impairment," which requires an entity to perform its goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount and to recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit's fair value. ASU 2017-04 becomes effective for the Company on January 1, 2020. Early adoption is permitted. The adoption of this accounting pronouncement is not expected to have an impact on the Company's Consolidated Financial Statements.

*Clarifying the Definition of a Business*

In January 2017, the FASB issued ASU 2017-01, "Business Combinations (Topic 805): Clarifying the Definition of a Business," which assists entities in evaluating whether transactions should be accounted for as acquisitions of assets or businesses. ASU 2017-01 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

*Restricted Cash*

In November 2016, the FASB issued ASU 2016-18, "Statement of Cash Flows (Topic 230): Restricted Cash," which clarifies guidance on the classification and presentation of restricted cash in the statement of cash flows. ASU 2016-18 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this accounting pronouncement will impact the presentation of program cash in the Company's Consolidated Statements of Cash Flows.

*Classification of Certain Cash Receipts and Cash Payments*

In August 2016, the FASB issued ASU 2016-15, "Statement of Cash Flows (Topic 230): Classification of Certain Cash Receipts and Cash Payments," which clarifies guidance on the classification of certain cash receipts and cash payments in the statement of cash flows. ASU 2016-15 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

*Measurement of Credit Losses on Financial Instruments*

In June 2016, the FASB issued ASU 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," which sets forth a current expected credit loss impairment model for financial assets that replaces the current incurred loss model. This model requires a financial asset (or group of financial assets), including trade receivables, measured at amortized cost to be presented at the net amount expected to be collected with an allowance for credit losses deducted from the amortized cost basis. The allowance for credit losses should reflect management's current estimate of credit losses that are expected to occur over the remaining life of a financial asset. ASU 2016-13 becomes effective for the Company on January 1, 2020. Early adoption is permitted as of January 1, 2019. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Financial Statements.

*Leases*

In February 2016, the FASB issued ASU 2016-02, "Leases (Topic 842)," which requires a lessee to recognize all long-term leases on its balance sheet as a liability for its lease obligation, measured at the present value of lease payments not yet paid, and a corresponding asset representing its right to use the underlying asset over the lease term and expands disclosure of key information about leasing arrangements. The ASU does not significantly change a lessee's recognition, measurement and presentation of expenses and cash flows. Additionally, ASU 2016-02 aligns key aspects of lessor accounting with the new revenue recognition guidance in ASU 2014-09, "Revenue from Contracts with Customers" (see below). ASU 2016-02 becomes effective for the Company on January 1, 2019. Early adoption is permitted. In transition, lessees and lessors are required to recognize and measure leases at the beginning of the earliest period presented using a modified retrospective approach which includes a number of optional practical expedients that entities may elect to apply. The Company is currently evaluating and planning for the implementation of this ASU, including assessing its overall impact, and expects most of its operating lease commitments will be subject to the new standard and recognized as operating lease liabilities and right-of-use assets upon adoption, which will materially increase total assets and total liabilities relative to such amounts prior to adoption. The Company has determined portions of its vehicle rental contracts that convey the right to control the use of identified assets are within the scope of the accounting guidance contained in ASU 2016-02. As discussed in *Revenue from Contracts with Customers* below, the Company's vehicle rental revenues will be accounted for under the revenue accounting standard ("Topic 606") effective January 1, 2018, until the adoption of this accounting pronouncement on January 1, 2019.

*Recognition and Measurement of Financial Assets and Financial Liabilities*

In January 2016, the FASB issued ASU 2016-01, "Financial Instruments—Overall (Subtopic 825-10): Recognition and Measurement of Financial Assets and Financial Liabilities," which makes limited amendments to the classification and measurement of financial instruments. The new standard amends certain disclosure requirements associated with the fair value of financial instruments. ASU 2016-01 becomes effective for the Company on January 1, 2018. Early adoption is permitted. The adoption of this accounting pronouncement is not expected to have a material impact on the Company's Consolidated Financial Statements.

*Revenue from Contracts with Customers*

In May 2014, the FASB issued ASU 2014-09, "Revenue from Contracts with Customers (Topic 606)," which outlines a single model for entities to use in accounting for revenue arising from contracts with customers and supersedes current revenue recognition guidance. The new guidance applies to all contracts with customers except for leases, insurance contracts, financial instruments, certain nonmonetary exchanges and certain guarantees. Also, additional disclosures are required about the nature, amount, timing and uncertainty of revenue and cash flows arising from customer contracts, including significant judgments and changes in judgments. ASU 2014-09 becomes effective for the Company on January 1, 2018 and may be adopted on either a full or modified retrospective basis. The Company is currently evaluating and planning for the implementation of this ASU and has determined it will adopt the requirements of the new standard on a modified retrospective basis using the practical expedient not to restate contracts that begin and end within the same prior fiscal year. The Company derives revenue primarily by providing vehicle rentals and ancillary products to customers and has determined this ASU will affect its presentation of vehicle rental and other revenue as the total transaction price for each vehicle rental contract will need to be allocated among performance obligations based on standalone selling price. ASU 2014-09 defines standalone selling price as the observable price of a good or service when sold separately in similar circumstances and to similar customers. The Company has also determined this ASU will impact its accounting for its customer loyalty program and rebates. As discussed in *Leases* above, the Company's vehicle rental revenues will be accounted for under Topic 606 effective January 1, 2018, until the adoption of Topic 842 on January 1, 2019.

**2. Restructuring and Other Related Charges**

***Restructuring***

During first quarter 2017, the Company initiated a strategic restructuring initiative to drive operational efficiency throughout the organization by reducing headcount, improving processes and consolidating functions, closing certain rental locations and decreasing the size of its fleet (the "T17"). During the nine months ended September 30, 2017, as part of this initiative, the Company formally communicated the termination of employment to approximately 620 employees, and as of September 30, 2017, the Company had terminated the employment of approximately 595 of these employees. The costs associated with this initiative primarily represent severance, outplacement services and other costs associated with employee terminations, the majority of which have been or are expected to be settled in cash. The Company expects further restructuring expense of approximately \$4 million related to this initiative to be incurred in fourth quarter 2017.

In conjunction with previous acquisitions, the Company identified opportunities to integrate and streamline its operations, primarily in Europe (the "Acquisition integration"). This initiative is substantially complete, and the Company does not anticipate any further restructuring expense related to this initiative.

In 2014, the Company committed to various strategic initiatives to identify best practices and drive efficiency throughout its organization, by reducing headcount, improving processes and consolidating functions (the "T15"). The Company does not anticipate any further restructuring expense related to this initiative.

The following tables summarize the changes to our restructuring-related liabilities and identify the amounts recorded within the Company's reporting segments for restructuring charges and corresponding payments and utilizations:

	<b>Americas</b>	<b>International</b>	<b>Total</b>
Balance as of January 1, 2017	\$ 1	\$ 5	\$ 6
Restructuring expense:			
T17	24	7	31
Restructuring payment/utilization:			
T17	(23)	(7)	(30)
T15	(1)	(2)	(3)
Acquisition integration	—	(1)	(1)
Balance as of September 30, 2017	<u>\$ 1</u>	<u>\$ 2</u>	<u>\$ 3</u>

	<b>Personnel Related</b>	<b>Facility Related</b>	<b>Other <sup>(a)</sup></b>	<b>Total</b>
Balance as of January 1, 2017	\$ 5	\$ 1	\$ —	\$ 6
Restructuring expense:				
T17	17	—	14	31
Restructuring payment/utilization:				
T17	(15)	(1)	(14)	(30)
T15	(3)	—	—	(3)
Acquisition integration	(1)	—	—	(1)
Balance as of September 30, 2017	<u>\$ 3</u>	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 3</u>

<sup>(a)</sup> Includes expenses primarily related to the disposition of vehicles.

***Other Related Charges***

***Officer Separation Costs***

On May 12, 2017, the Company announced the resignation of David B. Wyshner as the Company's President and Chief Financial Officer. In connection with Mr. Wyshner's departure, the Company recorded other related charges of \$7 million during the nine months ended September 30, 2017, inclusive of accelerated stock-based compensation expense of \$2 million.

*Limited Voluntary Opportunity Plan ("LVOP")*

During second quarter 2017, the Company decided to offer a voluntary termination program to certain employees in the Americas' field operations, shared services, and general and administrative functions for a limited time. These employees, if qualified, can elect resignation from employment in return for enhanced severance benefits to be settled in cash. During the nine months ended September 30, 2017, the Company recorded other related charges of \$14 million in connection with the LVOP. Approximately 325 qualified employees elected to participate in the plan, and as of September 30, 2017, the Company had terminated the employment of approximately 255 of these participants.

**3. Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share ("EPS") (shares in millions):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Net income for basic and diluted EPS	\$ 245	\$ 209	\$ 141	\$ 194
Basic weighted average shares outstanding	82.6	90.4	84.1	93.5
Options and non-vested stock <sup>(a)</sup>	1.4	1.4	1.4	1.3
Diluted weighted average shares outstanding	84.0	91.8	85.5	94.8
<i>Earnings per share:</i>				
Basic	\$ 2.96	\$ 2.32	\$ 1.68	\$ 2.07
Diluted	\$ 2.91	\$ 2.28	\$ 1.65	\$ 2.05

<sup>(a)</sup> For the three months ended September 30, 2017 and 2016, 0.7 million and 0.2 million non-vested stock awards, respectively, have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding. For the nine months ended September 30, 2017 and 2016, 0.8 million and 0.2 million non-vested stock awards, respectively, have an anti-dilutive effect and therefore are excluded from the computation of diluted weighted average shares outstanding.

**4. Other Current Assets**

Other current assets consisted of:

	As of September 30, 2017	As of December 31, 2016
Sales and use taxes	\$ 348	\$ 153
Prepaid expenses	231	212
Other	171	154
Other current assets	\$ 750	\$ 519

## 5. Intangible Assets

Intangible assets consisted of:

	As of September 30, 2017			As of December 31, 2016		
	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount	Gross Carrying Amount	Accumulated Amortization	Net Carrying Amount
<i>Amortized Intangible Assets</i>						
License agreements	\$ 279	\$ 133	\$ 146	\$ 261	\$ 109	\$ 152
Customer relationships	240	113	127	224	90	134
Other	50	15	35	46	12	34
Total	<u>\$ 569</u>	<u>\$ 261</u>	<u>\$ 308</u>	<u>\$ 531</u>	<u>\$ 211</u>	<u>\$ 320</u>
<i>Unamortized Intangible Assets</i>						
Goodwill <sup>(a)</sup>	<u>\$ 1,065</u>			<u>\$ 1,007</u>		
Trademarks	<u>\$ 555</u>			<u>\$ 550</u>		

<sup>(a)</sup> The increase in the carrying amount since December 31, 2016 primarily reflects currency translation.

For the three months ended September 30, 2017 and 2016, amortization expense related to amortizable intangible assets was approximately \$17 million and \$15 million, respectively. For the nine months ended September 30, 2017 and 2016, amortization expense related to amortizable intangible assets was approximately \$48 million in each period. Based on the Company's amortizable intangible assets at September 30, 2017, the Company expects amortization expense of approximately \$14 million for the remainder of 2017, \$47 million for 2018, \$41 million for 2019, \$40 million for 2020, \$30 million for 2021 and \$24 million for 2022, excluding effects of currency exchange rates.

## 6. Vehicle Rental Activities

The components of vehicles, net within assets under vehicle programs were as follows:

	As of September 30, 2017	As of December 31, 2016
Rental vehicles	\$ 12,993	\$ 10,937
Less: Accumulated depreciation	(1,627)	(1,454)
	<u>11,366</u>	<u>9,483</u>
Vehicles held for sale	435	981
Vehicles, net	<u>\$ 11,801</u>	<u>\$ 10,464</u>

The components of vehicle depreciation and lease charges, net are summarized below:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Depreciation expense	\$ 547	\$ 523	\$ 1,500	\$ 1,453
Lease charges	67	57	164	133
(Gain) loss on sale of vehicles, net	2	(4)	53	(15)
Vehicle depreciation and lease charges, net	<u>\$ 616</u>	<u>\$ 576</u>	<u>\$ 1,717</u>	<u>\$ 1,571</u>

At September 30, 2017 and 2016, the Company had payables related to vehicle purchases included in liabilities under vehicle programs - other of \$231 million and \$164 million, respectively, and receivables related to vehicle sales included in assets under vehicle programs - receivables from vehicle manufacturers and other of \$707 million and \$586 million, respectively.



## 7. Income Taxes

The Company's effective tax rate for the nine months ended September 30, 2017 is a provision of 32.9%. Such rate differed from the Federal statutory rate of 35.0% primarily due to foreign taxes as a result of the mix of the Company's earnings between the U.S. and foreign jurisdictions.

The Company's effective tax rate for the nine months ended September 30, 2016 was a provision of 39.8%. Such rate differed from the Federal statutory rate of 35.0% primarily due to state and foreign income taxes.

## 8. Accounts Payable and Other Current Liabilities

Accounts payable and other current liabilities consisted of:

	As of September 30, 2017	As of December 31, 2016
Accounts payable	\$ 426	\$ 343
Accrued sales and use taxes	329	206
Accrued payroll and related	172	173
Deferred revenue – current	154	114
Public liability and property damage insurance liabilities – current	141	141
Accrued commissions	126	86
Other	518	425
Accounts payable and other current liabilities	<u>\$ 1,866</u>	<u>\$ 1,488</u>

## 9. Long-term Corporate Debt and Borrowing Arrangements

Long-term and other borrowing arrangements consisted of:

	Maturity Dates	As of September 30, 2017	As of December 31, 2016
Floating Rate Senior Notes	December 2017	\$ —	\$ 249
Floating Rate Term Loan	March 2019	—	144
6% euro-denominated Senior Notes	March 2021	—	194
Floating Rate Term Loan <sup>(a)</sup>	March 2022	1,139	816
5½% Senior Notes	June 2022	400	400
5½% Senior Notes	April 2023	675	675
6¾% Senior Notes	April 2024	350	350
4¼% euro-denominated Senior Notes	November 2024	354	316
5¼% Senior Notes	March 2025	375	375
4½% euro-denominated Senior Notes	May 2025	295	—
Other <sup>(b)</sup>		51	57
Deferred financing fees		(48)	(53)
Total		<u>3,591</u>	<u>3,523</u>
Less: Short-term debt and current portion of long-term debt		26	279
Long-term debt		<u>\$ 3,565</u>	<u>\$ 3,244</u>

<sup>(a)</sup> The floating rate term loan is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property. As of September 30, 2017, the floating rate term loan due 2022 bears interest at three-month LIBOR plus 200 basis points, for an aggregate rate of 3.34%. The Company has entered into a swap to hedge \$700 million of its interest rate exposure related to the floating rate term loan at an aggregate rate of 3.75%.

<sup>(b)</sup> Primarily includes capital leases which are secured by liens on the related assets.

In March 2017, the Company issued €250 million of 4½% euro-denominated Senior Notes due 2025, at par. In April 2017, the Company used the net proceeds from the offering to redeem its outstanding €175 million principal amount of 6% euro-denominated Senior Notes due 2021 for €180 million plus accrued interest. In June 2017, the Company used the remaining proceeds to redeem a portion of its Floating Rate Senior Notes due 2017.

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In March 2017, the Company increased its Floating Rate Term Loan due 2022 to \$1.1 billion and reduced the loan interest rate to three-month LIBOR plus 2.00%. The Company used the incremental term loan proceeds to repay all of its outstanding Floating Rate Term Loan due 2019. In June 2017, the Company used the remaining proceeds to redeem the remainder of its outstanding Floating Rate Senior Notes due 2017.

**Committed Credit Facilities and Available Funding Arrangements**

At September 30, 2017, the committed corporate credit facilities available to the Company and/or its subsidiaries were as follows:

	<u>Total Capacity</u>	<u>Outstanding Borrowings</u>	<u>Letters of Credit Issued</u>	<u>Available Capacity</u>
Senior revolving credit facility maturing 2021 <sup>(a)</sup>	\$ 1,800	\$ —	\$ 1,058	\$ 742
Other facilities <sup>(b)</sup>	3	3	—	—

<sup>(a)</sup> The senior revolving credit facility bears interest at one-month LIBOR plus 200 basis points and is part of the Company's senior credit facility, which is secured by pledges of capital stock of certain subsidiaries of the Company, and liens on substantially all of the Company's intellectual property and certain other real and personal property.

<sup>(b)</sup> These facilities encompass bank overdraft lines of credit, bearing interest of 3.10% to 3.18% as of September 30, 2017.

At September 30, 2017, the Company had various uncommitted credit facilities available, under which it had drawn approximately \$2 million, which bear interest at rates between 0.74% and 4.50%.

**Debt Covenants**

The agreements governing the Company's indebtedness contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries, the incurrence of additional indebtedness by the Company and certain of its subsidiaries, acquisitions, mergers, liquidations, and sale and leaseback transactions. The Company's senior credit facility also contains a maximum leverage ratio requirement. As of September 30, 2017, the Company was in compliance with the financial covenants governing its indebtedness.

**10. Debt Under Vehicle Programs and Borrowing Arrangements**

Debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding (AESOP) LLC ("Avis Budget Rental Car Funding"), consisted of:

	<u>As of September 30, 2017</u>	<u>As of December 31, 2016</u>
Americas - Debt due to Avis Budget Rental Car Funding <sup>(a)</sup>	\$ 6,816	\$ 6,733
Americas - Debt borrowings <sup>(a)</sup>	947	577
International - Debt borrowings <sup>(a)</sup>	2,684	1,449
International - Capital leases	159	162
Other	1	7
Deferred financing fees <sup>(b)</sup>	(41)	(50)
<b>Total</b>	<u>\$ 10,566</u>	<u>\$ 8,878</u>

<sup>(a)</sup> The increase reflects additional borrowings principally to fund increases in the Company's car rental fleet.

<sup>(b)</sup> Deferred financing fees related to Debt due to Avis Budget Rental Car Funding as of September 30, 2017 and December 31, 2016 were \$31 million and \$38 million, respectively.

In March 2017, the Company's Avis Budget Rental Car Funding subsidiary issued approximately \$600 million in asset-backed notes with an expected final payment date of September 2022. The weighted average interest rate was 3%. The Company used the proceeds from these borrowings to fund the repayment of maturing vehicle-backed debt and the acquisition of rental cars in the United States.

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In May 2017, the Company increased its capacity under the European rental fleet securitization program by €250 million. The Company used the proceeds to finance fleet purchases for certain of the Company's European operations.

**Debt Maturities**

The following table provides the contractual maturities of the Company's debt under vehicle programs, including related party debt due to Avis Budget Rental Car Funding, at September 30, 2017.

	<b>Debt under Vehicle Programs</b>
Within 1 year <sup>(a)</sup>	\$ 1,868
Between 1 and 2 years	4,751
Between 2 and 3 years	1,908
Between 3 and 4 years	1,143
Between 4 and 5 years	800
Thereafter	137
Total	<u>\$ 10,607</u>

<sup>(a)</sup> Vehicle-backed debt maturing within one year primarily represents term asset-backed securities.

**Committed Credit Facilities and Available Funding Arrangements**

As of September 30, 2017, available funding under the Company's vehicle programs, including related party debt due to Avis Budget Rental Car Funding, consisted of:

	<b>Total Capacity <sup>(a)</sup></b>	<b>Outstanding Borrowings</b>	<b>Available Capacity</b>
Americas - Debt due to Avis Budget Rental Car Funding <sup>(b)</sup>	\$ 9,106	\$ 6,816	\$ 2,290
Americas - Debt borrowings <sup>(c)</sup>	974	947	27
International - Debt borrowings <sup>(d)</sup>	2,897	2,684	213
International - Capital leases <sup>(e)</sup>	189	159	30
Other	1	1	—
Total	<u>\$ 13,167</u>	<u>\$ 10,607</u>	<u>\$ 2,560</u>

<sup>(a)</sup> Capacity is subject to maintaining sufficient assets to collateralize debt.

<sup>(b)</sup> The outstanding debt is collateralized by approximately \$8.4 billion of underlying vehicles and related assets.

<sup>(c)</sup> The outstanding debt is collateralized by approximately \$1.3 billion of underlying vehicles and related assets.

<sup>(d)</sup> The outstanding debt is collateralized by approximately \$3.1 billion of underlying vehicles and related assets.

<sup>(e)</sup> The outstanding debt is collateralized by approximately \$0.2 billion of underlying vehicles and related assets.

**Debt Covenants**

The agreements under the Company's vehicle-backed funding programs contain restrictive covenants, including restrictions on dividends paid to the Company by certain of its subsidiaries and restrictions on indebtedness, mergers, liens, liquidations, and sale and leaseback transactions and in some cases also require compliance with certain financial requirements. As of September 30, 2017, the Company is not aware of any instances of non-compliance with any of the financial covenants contained in the debt agreements under its vehicle-backed funding programs.

**11. Commitments and Contingencies****Contingencies**

In 2006, the Company completed the spin-offs of its Realogy and Wyndham subsidiaries. The Company does not believe that the impact of any resolution of pre-existing contingent liabilities in connection with the spin-offs should result in a material liability to the Company in relation to its consolidated financial position or liquidity, as Realogy and Wyndham each have agreed to assume responsibility for these liabilities. The Company is also named in litigation that is primarily related to the businesses of its former subsidiaries,

including Realogy and Wyndham. The Company is entitled to indemnification from such entities for any liability resulting from such litigation.

In February 2015, the French Competition Authority issued a statement of objections alleging that several car rental companies, including the Company and two of its European subsidiaries, engaged with (i) twelve French airports, the majority of which are controlled by public administrative bodies or the French state, and violated competition law through the distribution by airports of company-specific statistics to car rental companies operating at those airports and (ii) two other international car rental companies in a concerted practice relating to train station surcharges. In February 2017, the Company was notified that the French Competition Authority dismissed the charges and cleared the Company and its subsidiaries of any wrongdoing.

In February 2017, following a state court trial in Georgia, a jury found the Company liable for damages in a case brought by a plaintiff who was injured in a vehicle accident allegedly caused by an employee of an independent contractor of the Company who was acting outside of the scope of employment. In March 2017, the Company was also found liable for damages in a companion case arising from the same incident. The Company considers the attribution of liability to the Company, and the amount of damages awarded, to be unsupported by the facts of these cases and intends to appeal the verdicts. The Company has recognized a liability for the expected loss related to these cases, net of recoverable insurance proceeds, of approximately \$12 million.

The Company is involved in claims, legal proceedings and governmental inquiries related, among other things, to its vehicle rental operations, including contract and licensee disputes, competition matters, employment matters, insurance and liability claims, intellectual property claims, business practice disputes and other regulatory, environmental, commercial and tax matters. Litigation is inherently unpredictable and, although the Company believes that its accruals are adequate and/or that it has valid defenses in these matters, unfavorable resolutions could occur. The Company estimates that the potential exposure resulting from adverse outcomes of legal proceedings in which it is reasonably possible that a loss may be incurred could, in the aggregate, be up to approximately \$50 million in excess of amounts accrued as of September 30, 2017; however, the Company does not believe that the impact should result in a material liability to the Company in relation to its consolidated financial condition or results of operations.

#### ***Commitments to Purchase Vehicles***

The Company maintains agreements with vehicle manufacturers under which the Company has agreed to purchase approximately \$6.1 billion of vehicles from manufacturers over the next 12 months financed primarily through the issuance of vehicle-backed debt and cash received upon the disposition of vehicles. Certain of these commitments are subject to the vehicle manufacturers' satisfying their obligations under their respective repurchase and guaranteed depreciation agreements.

#### ***Concentrations***

Concentrations of credit risk at September 30, 2017 include (i) risks related to the Company's repurchase and guaranteed depreciation agreements with domestic and foreign car manufacturers, including Ford, General Motors and Chrysler, and primarily with respect to receivables for program cars that have been disposed but for which the Company has not yet received payment from the manufacturers and (ii) risks related to Realogy and Wyndham, including receivables of \$30 million and \$19 million, respectively, related to certain contingent, income tax and other corporate liabilities assumed by Realogy and Wyndham in connection with their disposition.

**12. Stockholders' Equity**

***Stockholder Rights Plan***

In January 2017, the Company's Board of Directors authorized the adoption of a short-term stockholder rights plan, with an expiration date in January 2018. Effective May 3, 2017, the Company terminated the rights plan. Pursuant to the rights plan, the Company declared a dividend of one preferred share purchase right for each outstanding share of common stock, payable to holders of record as of the close of business on February 2, 2017. Each right, which was exercisable only in the event any person or group were to acquire a voting or economic position of 10% or more of the Company's outstanding common stock (with certain limited exceptions), would have entitled any holder other than the person or group whose ownership position had exceeded the ownership limit to purchase common stock having a value equal to twice the \$90 exercise price of the right, or, at the election of the Board of Directors, to exchange each right for one share of common stock (subject to adjustment). On May 3, 2017, the Company also entered into a new cooperation agreement with SRS Investment Management LLC and certain of its affiliates.

***Share Repurchases***

The Company's Board of Directors has authorized the repurchase of up to \$1.5 billion of its common stock under a plan originally approved in 2013 and subsequently expanded, most recently in 2016. During the nine months ended September 30, 2017, the Company repurchased approximately 4.2 million shares of common stock at a cost of approximately \$127 million under the program. During the nine months ended September 30, 2016, the Company repurchased approximately 9.5 million shares of common stock at a cost of approximately \$290 million under the program. As of September 30, 2017, approximately \$174 million of authorization remains available to repurchase common stock under this plan.

***Total Comprehensive Income (Loss)***

Comprehensive income consists of net income and other gains and losses affecting stockholders' equity that, under GAAP, are excluded from net income.

The components of other comprehensive income (loss) were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
Net income	\$ 245	\$ 209	\$ 141	\$ 194
Other comprehensive income (loss):				
Currency translation adjustments (net of tax of \$9, \$3, \$29 and \$7, respectively)	32	20	105	100
Net unrealized gain (loss) on available-for-sale securities (net of tax of \$(1), \$0, \$(1), \$0, respectively)	—	1	1	1
Net unrealized gain (loss) on cash flow hedges (net of tax of \$(1), \$(3), \$0 and \$2, respectively)	1	4	—	(4)
Minimum pension liability adjustment (net of tax of \$(1), \$0, \$(2) and \$(1), respectively)	1	1	4	3
	34	26	110	100
Comprehensive income	\$ 279	\$ 235	\$ 251	\$ 294

Currency translation adjustments exclude income taxes related to indefinite investments in foreign subsidiaries.

**Accumulated Other Comprehensive Income (Loss)**

The components of accumulated other comprehensive income (loss) were as follows:

	Currency Translation Adjustments	Net Unrealized Gains (Losses) on Cash Flow Hedges <sup>(a)</sup>	Net Unrealized Gains (Losses) on Available-for Sale Securities <sup>(b)</sup>	Minimum Pension Liability Adjustment <sup>(c)</sup>	Accumulated Other Comprehensive Income (Loss)
Balance, January 1, 2017	\$ (39)	\$ 2	\$ 1	\$ (118)	\$ (154)
Other comprehensive income (loss) before reclassifications	105	(2)	1	—	104
Amounts reclassified from accumulated other comprehensive income (loss)	—	2	—	4	6
Net current-period other comprehensive income (loss)	105	—	1	4	110
Balance, September 30, 2017	\$ 66	\$ 2	\$ 2	\$ (114)	\$ (44)
Balance, January 1, 2016	\$ (80)	\$ (2)	\$ —	\$ (65)	\$ (147)
Other comprehensive income (loss) before reclassifications	100	(7)	—	—	93
Amounts reclassified from accumulated other comprehensive income (loss)	—	3	1	3	7
Net current-period other comprehensive income (loss)	100	(4)	1	3	100
Balance, September 30, 2016	\$ 20	\$ (6)	\$ 1	\$ (62)	\$ (47)

All components of accumulated other comprehensive income (loss) are net of tax, except currency translation adjustments, which exclude income taxes related to indefinite investments in foreign subsidiaries and include a \$39 million gain, net of tax, as of September 30, 2017 related to the Company's hedge of its net investment in euro-denominated foreign operations (see Note 14 - Financial Instruments).

- (a) For the three and nine months ended September 30, 2017, amounts reclassified from accumulated other comprehensive income (loss) into corporate interest expense were \$1 million (\$1 million, net of tax) and \$3 million (\$2 million, net of tax), respectively. For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into corporate interest expense were \$2 million (\$1 million, net of tax) and \$6 million (\$3 million, net of tax), respectively.
- (b) For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into operating expenses were \$1 million (\$1 million, net of tax) in each period.
- (c) For the three and nine months ended September 30, 2017, amounts reclassified from accumulated other comprehensive income (loss) into selling, general and administrative expenses were \$2 million (\$1 million, net of tax) and \$6 million (\$4 million, net of tax), respectively. For the three and nine months ended September 30, 2016, amounts reclassified from accumulated other comprehensive income (loss) into selling, general and administrative expenses were \$1 million (\$1 million, net of tax) and \$4 million (\$3 million, net of tax), respectively.

**13. Stock-Based Compensation**

The Company recorded stock-based compensation expense of \$1 million and \$7 million (\$1 million and \$5 million, net of tax) during the three months ended September 30, 2017 and 2016, respectively, and \$6 million and \$21 million (\$4 million and \$14 million, net of tax) during the nine months ended September 30, 2017 and 2016, respectively.

The Company uses a Monte Carlo simulation model to calculate the fair value of stock unit awards containing a market condition. For the nine months ended September 30, 2017, the Company did not issue any stock unit awards containing a market condition. For the nine months ended September 30, 2016, the Company's weighted average assumptions for expected stock price volatility, risk-free interest rate, valuation period and dividend yield were 46%, 0.98%, 3 years, and 0.0%, respectively.

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The activity related to the Company's restricted stock units ("RSUs") consisted of (in thousands of shares):

	Time-Based RSUs		Performance-Based and Market-Based RSUs	
	Number of Shares	Weighted Average Grant Date Fair Value	Number of Shares	Weighted Average Grant Date Fair Value
Outstanding at January 1, 2017 <sup>(a)</sup>	878	\$ 34.83	923	\$ 34.11
Granted	915	35.32	572	35.21
Vested <sup>(b)</sup>	(470)	37.11	(146)	36.55
Forfeited/expired	(92)	32.53	(304)	38.73
Outstanding at September 30, 2017 <sup>(c)</sup>	1,231	\$ 34.50	1,045	\$ 33.03

<sup>(a)</sup> Reflects the maximum number of stock units assuming achievement of all time-, performance- and market-vesting criteria and does not include those for non-employee directors. The weighted-average fair value of time-based RSUs, and performance-based and market-based RSUs granted during the nine months ended September 30, 2016 was \$25.92 and \$23.33, respectively.

<sup>(b)</sup> The total grant date fair value of RSUs vested during the nine months ended September 30, 2017 and 2016 was \$23 million and \$27 million, respectively.

<sup>(c)</sup> The Company assumes 0.1 million of performance-based and market-based RSUs outstanding awards will vest over time with weighted average grant date fair value of \$36.64. The Company's outstanding time-based RSUs, and performance-based and market-based RSUs expected to vest had aggregate intrinsic values of \$47 million and \$4 million, respectively. Aggregate unrecognized compensation expense related to time-based RSUs, and performance-based and market-based RSUs amounted to \$40 million and will be recognized over a weighted average vesting period of 1.3 years.

The stock option activity consisted of (in thousands of shares):

	Number of Options	Weighted Average Exercise Price	Aggregate Intrinsic Value (in millions)	Weighted Average Remaining Contractual Term (years)
Outstanding at January 1, 2017	810	\$ 2.91	\$ 27	2.3
Granted	—	—	—	—
Exercised	(14)	0.79	—	—
Forfeited/expired	—	—	—	—
Outstanding and exercisable at September 30, 2017	796	\$ 2.95	\$ 28	1.5

## 14. Financial Instruments

### Derivative Instruments and Hedging Activities

**Currency Risk.** The Company uses currency exchange contracts to manage its exposure to changes in currency exchange rates associated with certain of its non-U.S.-dollar denominated receivables and forecasted royalties, forecasted earnings of non-U.S. subsidiaries and forecasted non-U.S.-dollar denominated acquisitions. The Company primarily hedges a portion of its current-year currency exposure to the Australian, Canadian and New Zealand dollars, the euro and the British pound sterling. The majority of forward contracts do not qualify for hedge accounting treatment. The fluctuations in the value of these forward contracts do, however, largely offset the impact of changes in the value of the underlying risk they economically hedge. Forward contracts used to hedge forecasted third-party receipts and disbursements up to 12 months are designated and do qualify as cash flow hedges. The Company has designated its euro-denominated notes as a hedge of its investment in euro-denominated foreign operations.

The amount of gains or losses reclassified from other comprehensive income (loss) to earnings resulting from ineffectiveness or from excluding a component of the hedges' gain or loss from the effectiveness calculation for cash flow and net investment hedges during the three and nine months ended September 30, 2017 and 2016 was not material, nor is the amount of gains or losses the Company expects to reclassify from accumulated other comprehensive income (loss) to earnings over the next 12 months.

**Interest Rate Risk.** The Company uses various hedging strategies including interest rate swaps and interest rate caps to create what it deems an appropriate mix of fixed and floating rate assets and liabilities. The

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Company uses interest rate swaps and interest rate caps to manage the risk related to its floating rate corporate debt and its floating rate vehicle-backed debt. The Company records the effective portion of changes in the fair value of its cash flow hedges to other comprehensive income (loss), net of tax, and subsequently reclassifies these amounts into earnings in the period during which the hedged transaction is recognized. The Company records the gains or losses related to freestanding derivatives, which are not designated as a hedge for accounting purposes, in its consolidated results of operations. The changes in fair values of hedges that are determined to be ineffective are immediately reclassified from accumulated other comprehensive income (loss) into earnings. The amount of gains or losses reclassified from other comprehensive income (loss) to earnings resulting from ineffectiveness related to the Company's cash flow hedges was not material during the three and nine months ended September 30, 2017 and 2016. The Company estimates that \$2 million of losses currently recorded in accumulated other comprehensive income (loss) will be recognized in earnings over the next 12 months.

The Company enters into derivative commodity contracts to manage its exposure in the U.S. to changes in the price of unleaded gasoline. Changes in the fair value of these derivatives are recorded within operating expenses.

The Company held derivative instruments with absolute notional values as follows:

	<b>As of September 30, 2017</b>
Interest rate caps <sup>(a)</sup>	\$ 11,035
Interest rate swaps	1,100
Foreign exchange contracts	887
Commodity contracts (millions of gallons of unleaded gasoline)	4

<sup>(a)</sup> Represents \$8.0 billion of interest rate caps sold, partially offset by approximately \$3.0 billion of interest rate caps purchased. These amounts exclude \$5.0 billion of interest rate caps purchased by the Company's Avis Budget Rental Car Funding subsidiary as it is not consolidated by the Company.

Estimated fair values (Level 2) of derivative instruments were as follows:

	<b>As of September 30, 2017</b>		<b>As of December 31, 2016</b>	
	<b>Fair Value, Asset Derivatives</b>	<b>Fair Value, Liability Derivatives</b>	<b>Fair Value, Asset Derivatives</b>	<b>Fair Value, Liability Derivatives</b>
<b>Derivatives designated as hedging instruments</b>				
Interest rate swaps <sup>(a)</sup>	\$ 4	\$ 2	\$ 7	\$ 4
<b>Derivatives not designated as hedging instruments</b>				
Interest rate caps <sup>(b)</sup>	—	1	1	7
Foreign exchange contracts <sup>(c)</sup>	7	10	7	2
<b>Total</b>	<b>\$ 11</b>	<b>\$ 13</b>	<b>\$ 15</b>	<b>\$ 13</b>

Amounts in this table exclude derivatives issued by Avis Budget Rental Car Funding; however, certain amounts related to the derivatives held by Avis Budget Rental Car Funding are included within accumulated other comprehensive income (loss).

<sup>(a)</sup> Included in other non-current assets or other non-current liabilities.

<sup>(b)</sup> Included in assets under vehicle programs or liabilities under vehicle programs.

<sup>(c)</sup> Included in other current assets or other current liabilities.



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The effects of derivatives recognized in the Company's Consolidated Condensed Financial Statements were as follows:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2017	2016	2017	2016
<b>Derivatives designated as hedging instruments <sup>(a)</sup></b>				
Interest rate swaps	\$ 1	\$ 4	\$ —	\$ (4)
Euro-denominated notes	(13)	(3)	(44)	(11)
<b>Derivatives not designated as hedging instruments <sup>(b)</sup></b>				
Interest rate caps <sup>(c)</sup>	(1)	—	(1)	(1)
Foreign exchange contracts <sup>(d)</sup>	(11)	5	(44)	17
Commodity contracts <sup>(e)</sup>	1	—	(1)	—
Total	\$ (23)	\$ 6	\$ (90)	\$ 1

<sup>(a)</sup> Recognized, net of tax, as a component of other comprehensive income (loss) within stockholders' equity.

<sup>(b)</sup> Gains (losses) related to derivative instruments are expected to be largely offset by (losses) gains on the underlying exposures being hedged.

<sup>(c)</sup> For the three and nine months ended September 30, 2016 and 2017, included in vehicle interest, net.

<sup>(d)</sup> For the three months ended September 30, 2017, included a \$7 million loss in interest expense and a \$4 million loss in operating expense and for the nine months ended September 30, 2017, included a \$25 million loss in interest expense and a \$19 million loss in operating expense. For the three months ended September 30, 2016, included a \$8 million gain in interest expense and a \$3 million loss in operating expense and for the nine months ended September 30, 2016, included a \$43 million gain in interest expense and a \$26 million loss in operating expense.

<sup>(e)</sup> Included in operating expense.

**Debt Instruments**

The carrying amounts and estimated fair values (Level 2) of debt instruments were as follows:

	As of September 30, 2017		As of December 31, 2016	
	Carrying Amount	Estimated Fair Value	Carrying Amount	Estimated Fair Value
<b>Corporate debt</b>				
Short-term debt and current portion of long-term debt	\$ 26	\$ 26	\$ 279	\$ 280
Long-term debt	3,565	3,667	3,244	3,265
<b>Debt under vehicle programs</b>				
Vehicle-backed debt due to Avis Budget Rental Car Funding	\$ 6,785	\$ 6,834	\$ 6,695	\$ 6,722
Vehicle-backed debt	3,780	3,786	2,176	2,187
Interest rate swaps and interest rate caps <sup>(a)</sup>	1	1	7	7

<sup>(a)</sup> Derivatives in a liability position.

**15. Segment Information**

The Company's chief operating decision-maker assesses performance and allocates resources based upon the separate financial information from each of the Company's operating segments. In identifying its reportable segments, the Company considered the nature of services provided, the geographical areas in which the segments operated and other relevant factors. The Company aggregates certain of its operating segments into its reportable segments.

Management evaluates the operating results of each of its reportable segments based upon revenue and "Adjusted EBITDA," which the Company defines as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charges, restructuring and other related charges, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs, net charges for

unprecedented personal-injury legal matters and income taxes. Net charges for unprecedented personal-injury legal matters are recorded within operating expenses in the Company's Consolidated Condensed Statement of Comprehensive Income. The Company has revised its definition of Adjusted EBITDA to exclude costs associated with the separation of certain officers of the Company and its limited voluntary opportunity plan, which offers certain employees the limited opportunity to elect resignation from employment for enhanced severance benefits. Costs associated with the separation of certain officers and the limited voluntary opportunity plan are recorded as part of restructuring and other related charges in the Company's Consolidated Condensed Statement of Comprehensive Income. The Company did not revise prior year's Adjusted EBITDA amounts because there were no costs similar in nature to these costs. The Company's presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

	<b>Three Months Ended September 30,</b>			
	<b>2017</b>		<b>2016</b>	
	<b>Revenues</b>	<b>Adjusted EBITDA</b>	<b>Revenues</b>	<b>Adjusted EBITDA</b>
Americas	\$ 1,839	\$ 303	\$ 1,821	\$ 306
International	913	194	835	179
Corporate and Other <sup>(a)</sup>	—	(15)	—	(16)
Total Company	<u>\$ 2,752</u>	<u>\$ 482</u>	<u>\$ 2,656</u>	<u>\$ 469</u>

**Reconciliation of Adjusted EBITDA to income before income taxes**

	<b>2017</b>	<b>2016</b>
Adjusted EBITDA	\$ 482	\$ 469
Less: Non-vehicle related depreciation and amortization	66	63
Interest expense related to corporate debt, net	45	51
Restructuring and other related charges	7	6
Transaction-related costs, net	—	4
Income before income taxes	<u>\$ 364</u>	<u>\$ 345</u>

<sup>(a)</sup> Includes unallocated corporate overhead which is not attributable to a particular segment.

	<b>Nine Months Ended September 30,</b>			
	<b>2017</b>		<b>2016</b>	
	<b>Revenues</b>	<b>Adjusted EBITDA</b>	<b>Revenues</b>	<b>Adjusted EBITDA</b>
Americas	\$ 4,718	\$ 379	\$ 4,778	\$ 532
International	2,111	260	2,002	237
Corporate and Other <sup>(a)</sup>	—	(44)	—	(52)
Total Company	<u>\$ 6,829</u>	<u>\$ 595</u>	<u>\$ 6,780</u>	<u>\$ 717</u>

**Reconciliation of Adjusted EBITDA to income before income taxes**

	<b>2017</b>	<b>2016</b>
Adjusted EBITDA	\$ 595	\$ 717
Less: Non-vehicle related depreciation and amortization	194	189
Interest expense related to corporate debt, net	142	157
Early extinguishment of corporate debt	3	10
Restructuring and other related charges	52	26
Transaction-related costs, net	8	13
Charges for legal matter, net <sup>(b)</sup>	(14)	—
Income before income taxes	<u>\$ 210</u>	<u>\$ 322</u>

<sup>(a)</sup> Includes unallocated corporate overhead which is not attributable to a particular segment.

<sup>(b)</sup> Reported within operating expenses in our Consolidated Condensed Statements of Comprehensive Income.

Since December 31, 2016, there have been no significant changes in segment assets other than the Company's International segment assets. As of September 30, 2017 and December 31, 2016, International segment assets exclusive of assets under vehicle programs were approximately \$2.6 billion and \$2.0 billion,

respectively, and International segment assets under vehicle programs were approximately \$3.5 billion and \$2.4 billion, respectively, due to seasonality.

**16. Guarantor and Non-Guarantor Consolidating Condensed Financial Statements**

The following consolidating financial information presents Consolidating Condensed Statements of Comprehensive Income for the three and nine months ended September 30, 2017 and 2016, Consolidating Condensed Balance Sheets as of September 30, 2017 and December 31, 2016, and Consolidating Condensed Statements of Cash Flows for the nine months ended September 30, 2017 and 2016 for: (i) Avis Budget Group, Inc. (the "Parent"); (ii) ABCR and Avis Budget Finance, Inc. (the "Subsidiary Issuers"); (iii) the guarantor subsidiaries; (iv) the non-guarantor subsidiaries; (v) elimination entries necessary to consolidate the Parent with the Subsidiary Issuers, and the guarantor and non-guarantor subsidiaries; and (vi) the Company on a consolidated basis. The Subsidiary Issuers and the guarantor and non-guarantor subsidiaries are 100% owned by the Parent, either directly or indirectly. All guarantees are full and unconditional and joint and several. This financial information is being presented in relation to the Company's guarantee of the payment of principal, premium (if any) and interest on the notes issued by the Subsidiary Issuers. See Note 9 - Long-term Debt and Borrowing Arrangements for additional description of these guaranteed notes. The Senior Notes are guaranteed by the Parent and certain subsidiaries.

Investments in subsidiaries are accounted for using the equity method of accounting for purposes of the consolidating presentation. The principal elimination entries relate to investments in subsidiaries and intercompany balances and transactions. For purposes of the accompanying Consolidating Condensed Statements of Comprehensive Income, certain expenses incurred by the Subsidiary Issuers are allocated to the guarantor and non-guarantor subsidiaries.

**Consolidating Condensed Statements of Comprehensive Income**

Three Months Ended September 30, 2017

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Revenues</b>						
Vehicle rental	\$ —	\$ —	\$ 1,228	\$ 721	\$ —	\$ 1,949
Other	—	—	341	1,073	(611)	803
Net revenues	—	—	1,569	1,794	(611)	2,752
<b>Expenses</b>						
Operating	—	5	710	541	—	1,256
Vehicle depreciation and lease charges, net	—	—	568	605	(557)	616
Selling, general and administrative	9	2	174	135	—	320
Vehicle interest, net	—	—	53	79	(54)	78
Non-vehicle related depreciation and amortization	—	—	41	25	—	66
Interest expense related to corporate debt, net:						
Interest expense	—	38	2	5	—	45
Intercompany interest expense (income)	(3)	25	6	(28)	—	—
Restructuring and other related charges	—	5	(2)	4	—	7
Total expenses	6	75	1,552	1,366	(611)	2,388
<b>Income (loss) before income taxes and equity in earnings of subsidiaries</b>	(6)	(75)	17	428	—	364
Provision for (benefit from) income taxes	(6)	(30)	87	68	—	119
Equity in earnings of subsidiaries	245	290	360	—	(895)	—
<b>Net income</b>	\$ 245	\$ 245	\$ 290	\$ 360	\$ (895)	\$ 245
<b>Comprehensive income</b>	\$ 279	\$ 278	\$ 323	\$ 392	\$ (993)	\$ 279

Nine Months Ended September 30, 2017

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Revenues</b>						
Vehicle rental	\$ —	\$ —	\$ 3,169	\$ 1,629	\$ —	\$ 4,798
Other	—	—	924	2,966	(1,859)	2,031
Net revenues	—	—	4,093	4,595	(1,859)	6,829
<b>Expenses</b>						
Operating	2	18	1,994	1,399	—	3,413
Vehicle depreciation and lease charges, net	—	—	1,728	1,690	(1,701)	1,717
Selling, general and administrative	29	6	485	355	—	875
Vehicle interest, net	—	—	150	223	(158)	215
Non-vehicle related depreciation and amortization	—	1	121	72	—	194
Interest expense related to corporate debt, net:						
Interest expense	—	118	3	21	—	142
Intercompany interest expense (income)	(9)	80	17	(88)	—	—
Early extinguishment of debt	—	4	—	(1)	—	3
Restructuring and other related charges	—	7	37	8	—	52
Transaction-related costs, net	—	—	—	8	—	8
Total expenses	22	234	4,535	3,687	(1,859)	6,619
<b>Income (loss) before income taxes and equity in earnings of subsidiaries</b>	(22)	(234)	(442)	908	—	210
Provision for (benefit from) income taxes	(10)	(92)	59	112	—	69
Equity in earnings of subsidiaries	153	295	796	—	(1,244)	—
<b>Net income</b>	<u>\$ 141</u>	<u>\$ 153</u>	<u>\$ 295</u>	<u>\$ 796</u>	<u>\$ (1,244)</u>	<u>\$ 141</u>
<b>Comprehensive income</b>	<u>\$ 251</u>	<u>\$ 262</u>	<u>\$ 405</u>	<u>\$ 904</u>	<u>\$ (1,571)</u>	<u>\$ 251</u>

Three Months Ended September 30, 2016

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Revenues</b>						
Vehicle rental	\$ —	\$ —	\$ 1,216	\$ 655	\$ —	\$ 1,871
Other	—	—	344	1,021	(580)	785
Net revenues	—	—	1,560	1,676	(580)	2,656
<b>Expenses</b>						
Operating	1	3	719	496	—	1,219
Vehicle depreciation and lease charges, net	—	—	525	575	(524)	576
Selling, general and administrative	10	4	173	128	—	315
Vehicle interest, net	—	—	55	78	(56)	77
Non-vehicle related depreciation and amortization	—	—	38	25	—	63
Interest expense related to corporate debt, net:						
Interest expense	—	41	1	9	—	51
Intercompany interest expense (income)	(3)	(3)	6	—	—	—
Restructuring and other related charges	—	—	1	5	—	6
Transaction-related costs, net	—	—	—	4	—	4
Total expenses	8	45	1,518	1,320	(580)	2,311
<b>Income (loss) before income taxes and equity in earnings of subsidiaries</b>	(8)	(45)	42	356	—	345
Provision for (benefit from) income taxes	(3)	(18)	87	70	—	136
Equity in earnings of subsidiaries	214	241	286	—	(741)	—
<b>Net income</b>	<u>\$ 209</u>	<u>\$ 214</u>	<u>\$ 241</u>	<u>\$ 286</u>	<u>\$ (741)</u>	<u>\$ 209</u>
<b>Comprehensive income</b>	<u>\$ 235</u>	<u>\$ 239</u>	<u>\$ 262</u>	<u>\$ 307</u>	<u>\$ (808)</u>	<u>\$ 235</u>

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Nine Months Ended September 30, 2016

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Revenues</b>						
Vehicle rental	\$ —	\$ —	\$ 3,229	\$ 1,543	\$ —	\$ 4,772
Other	—	—	931	2,746	(1,669)	2,008
Net revenues	—	—	4,160	4,289	(1,669)	6,780
<b>Expenses</b>						
Operating	3	14	2,013	1,351	—	3,381
Vehicle depreciation and lease charges, net	—	—	1,514	1,571	(1,514)	1,571
Selling, general and administrative	29	14	492	361	—	896
Vehicle interest, net	—	—	149	221	(155)	215
Non-vehicle related depreciation and amortization	—	1	115	73	—	189
Interest expense related to corporate debt, net:						
Interest expense	—	122	3	32	—	157
Intercompany interest expense (income)	(9)	(8)	17	—	—	—
Early extinguishment of debt	—	10	—	—	—	10
Restructuring and other related charges	—	—	8	18	—	26
Transaction-related costs, net	—	1	1	11	—	13
Total expenses	23	154	4,312	3,638	(1,669)	6,458
<b>Income (loss) before income taxes and equity in earnings of subsidiaries</b>	(23)	(154)	(152)	651	—	322
Provision for (benefit from) income taxes	(9)	(61)	119	79	—	128
Equity in earnings of subsidiaries	208	301	572	—	(1,081)	—
<b>Net income</b>	<u>\$ 194</u>	<u>\$ 208</u>	<u>\$ 301</u>	<u>\$ 572</u>	<u>\$ (1,081)</u>	<u>\$ 194</u>
<b>Comprehensive income</b>	<u>\$ 294</u>	<u>\$ 307</u>	<u>\$ 403</u>	<u>\$ 672</u>	<u>\$ (1,382)</u>	<u>\$ 294</u>

**Consolidating Condensed Balance Sheets**

As of September 30, 2017

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non- Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>						
Current assets:						
Cash and cash equivalents	\$ 3	\$ 17	\$ —	\$ 794	\$ —	\$ 814
Receivables, net	—	—	248	607	—	855
Other current assets	2	87	116	545	—	750
Total current assets	5	104	364	1,946	—	2,419
Property and equipment, net	—	164	321	208	—	693
Deferred income taxes	19	1,248	272	27	—	1,566
Goodwill	—	—	489	576	—	1,065
Other intangibles, net	—	27	486	350	—	863
Other non-current assets	58	24	18	82	—	182
Intercompany receivables	181	376	1,552	903	(3,012)	—
Investment in subsidiaries	203	4,126	4,064	—	(8,393)	—
Total assets exclusive of assets under vehicle programs	466	6,069	7,566	4,092	(11,405)	6,788
Assets under vehicle programs:						
Program cash	—	—	—	180	—	180
Vehicles, net	—	22	64	11,715	—	11,801
Receivables from vehicle manufacturers and other	—	1	1	707	—	709
Investment in Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	395	—	395
	—	23	65	12,997	—	13,085
<b>Total assets</b>	<b>\$ 466</b>	<b>\$ 6,092</b>	<b>\$ 7,631</b>	<b>\$ 17,089</b>	<b>\$ (11,405)</b>	<b>\$ 19,873</b>
<b>Liabilities and stockholders' equity</b>						
Current liabilities:						
Accounts payable and other current liabilities	\$ 13	\$ 236	\$ 587	\$ 1,030	\$ —	\$ 1,866
Short-term debt and current portion of long-term debt	—	17	3	6	—	26
Total current liabilities	13	253	590	1,036	—	1,892
Long-term debt	—	2,911	4	650	—	3,565
Other non-current liabilities	52	84	227	397	—	760
Intercompany payables	—	2,634	376	2	(3,012)	—
Total liabilities exclusive of liabilities under vehicle programs	65	5,882	1,197	2,085	(3,012)	6,217
Liabilities under vehicle programs:						
Debt	—	7	60	3,714	—	3,781
Due to Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	6,785	—	6,785
Deferred income taxes	—	—	2,247	177	—	2,424
Other	—	—	1	264	—	265
	—	7	2,308	10,940	—	13,255
Total stockholders' equity	401	203	4,126	4,064	(8,393)	401
<b>Total liabilities and stockholders' equity</b>	<b>\$ 466</b>	<b>\$ 6,092</b>	<b>\$ 7,631</b>	<b>\$ 17,089</b>	<b>\$ (11,405)</b>	<b>\$ 19,873</b>



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As of December 31, 2016

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Assets</b>						
Current assets:						
Cash and cash equivalents	\$ 3	\$ 12	\$ —	\$ 475	\$ —	\$ 490
Receivables, net	—	—	231	577	—	808
Other current assets	2	101	90	326	—	519
Total current assets	5	113	321	1,378	—	1,817
Property and equipment, net	—	148	341	196	—	685
Deferred income taxes	20	1,219	268	—	(14)	1,493
Goodwill	—	—	489	518	—	1,007
Other intangibles, net	—	28	502	340	—	870
Other non-current assets	75	24	16	78	—	193
Intercompany receivables	171	359	1,466	670	(2,666)	—
Investment in subsidiaries	42	3,717	3,698	—	(7,457)	—
Total assets exclusive of assets under vehicle programs	313	5,608	7,101	3,180	(10,137)	6,065
Assets under vehicle programs:						
Program cash	—	—	—	225	—	225
Vehicles, net	—	24	70	10,370	—	10,464
Receivables from vehicle manufacturers and other	—	1	—	526	—	527
Investment in Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	362	—	362
	—	25	70	11,483	—	11,578
<b>Total assets</b>	<b>\$ 313</b>	<b>\$ 5,633</b>	<b>\$ 7,171</b>	<b>\$ 14,663</b>	<b>\$ (10,137)</b>	<b>\$ 17,643</b>
<b>Liabilities and stockholders' equity</b>						
Current liabilities:						
Accounts payable and other current liabilities	\$ 23	\$ 189	\$ 512	\$ 764	\$ —	\$ 1,488
Short-term debt and current portion of long-term debt	—	264	3	12	—	279
Total current liabilities	23	453	515	776	—	1,767
Long-term debt	—	2,730	3	511	—	3,244
Other non-current liabilities	69	88	253	368	(14)	764
Intercompany payables	—	2,306	359	1	(2,666)	—
Total liabilities exclusive of liabilities under vehicle programs	92	5,577	1,130	1,656	(2,680)	5,775
Liabilities under vehicle programs:						
Debt	—	14	66	2,103	—	2,183
Due to Avis Budget Rental Car Funding (AESOP) LLC-related party	—	—	—	6,695	—	6,695
Deferred income taxes	—	—	2,258	171	—	2,429
Other	—	—	—	340	—	340
	—	14	2,324	9,309	—	11,647
Total stockholders' equity	221	42	3,717	3,698	(7,457)	221
<b>Total liabilities and stockholders' equity</b>	<b>\$ 313</b>	<b>\$ 5,633</b>	<b>\$ 7,171</b>	<b>\$ 14,663</b>	<b>\$ (10,137)</b>	<b>\$ 17,643</b>

**Consolidating Condensed Statements of Cash Flows**

Nine Months Ended September 30, 2017

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Net cash provided by (used in) operating activities</b>	\$ 44	\$ (45)	\$ 70	\$ 2,007	\$ (35)	\$ 2,041
<b>Investing activities</b>						
Property and equipment additions	—	(36)	(56)	(46)	—	(138)
Proceeds received on asset sales	—	1	—	5	—	6
Net assets acquired (net of cash acquired)	—	(1)	(5)	(11)	—	(17)
Intercompany loan receipts (advances)	—	—	—	(264)	264	—
Other, net	100	—	—	5	(100)	5
<b>Net cash provided by (used in) investing activities exclusive of vehicle programs</b>	100	(36)	(61)	(311)	164	(144)
<i>Vehicle programs:</i>						
Decrease in program cash	—	—	—	53	—	53
Investment in vehicles	—	—	—	(9,672)	—	(9,672)
Proceeds received on disposition of vehicles	—	39	—	6,833	—	6,872
Investment in debt securities of Avis Budget Rental Car Funding (AESOP) LLC—related party	—	—	—	(33)	—	(33)
	—	39	—	(2,819)	—	(2,780)
<b>Net cash provided by (used in) investing activities</b>	100	3	(61)	(3,130)	164	(2,924)
<b>Financing activities</b>						
Proceeds from long-term borrowings	—	325	—	264	—	589
Payments on long-term borrowings	—	(401)	(2)	(193)	—	(596)
Net change in short-term borrowings	—	—	—	(3)	—	(3)
Intercompany loan borrowings (payments)	—	264	—	—	(264)	—
Repurchases of common stock	(144)	—	—	—	—	(144)
Debt financing fees	—	(5)	—	(4)	—	(9)
Other, net	—	(135)	—	—	135	—
<b>Net cash provided by (used in) financing activities exclusive of vehicle programs</b>	(144)	48	(2)	64	(129)	(163)
<i>Vehicle programs:</i>						
Proceeds from borrowings	—	—	—	14,276	—	14,276
Payments on borrowings	—	(1)	(7)	(12,922)	—	(12,930)
Debt financing fees	—	—	—	(8)	—	(8)
	—	(1)	(7)	1,346	—	1,338
<b>Net cash provided by (used in) financing activities</b>	(144)	47	(9)	1,410	(129)	1,175
Effect of changes in exchange rates on cash and cash equivalents	—	—	—	32	—	32
Net increase in cash and cash equivalents	—	5	—	319	—	324
Cash and cash equivalents, beginning of period	3	12	—	475	—	490
Cash and cash equivalents, end of period	\$ 3	\$ 17	\$ —	\$ 794	\$ —	\$ 814

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Nine Months Ended September 30, 2016

	Parent	Subsidiary Issuers	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Total
<b>Net cash provided by operating activities</b>	\$ 205	\$ 372	\$ 50	\$ 1,679	\$ (195)	\$ 2,111
<b>Investing activities</b>						
Property and equipment additions	—	(15)	(63)	(47)	—	(125)
Proceeds received on asset sales	—	5	1	4	—	10
Net assets acquired (net of cash acquired)	—	—	(1)	(3)	—	(4)
Intercompany loan receipts (advances)	—	—	28	(337)	309	—
Other, net	93	(1)	—	5	(93)	4
<b>Net cash provided by (used in) investing activities exclusive of vehicle programs</b>	93	(11)	(35)	(378)	216	(115)
<i>Vehicle programs:</i>						
Decrease in program cash	—	—	—	138	—	138
Investment in vehicles	—	(3)	(4)	(10,144)	—	(10,151)
Proceeds received on disposition of vehicles	—	25	—	7,348	—	7,373
	—	22	(4)	(2,658)	—	(2,640)
<b>Net cash provided by (used in) investing activities</b>	93	11	(39)	(3,036)	216	(2,755)
<b>Financing activities</b>						
Proceeds from long-term borrowings	—	557	—	339	—	896
Payments on long-term borrowings	—	(523)	(3)	(1)	—	(527)
Net change in short-term borrowings	—	—	—	1	—	1
Intercompany loan borrowings (payments)	—	337	—	(28)	(309)	—
Repurchases of common stock	(299)	—	—	—	—	(299)
Debt financing fees	—	(10)	—	(5)	—	(15)
Other, net	—	(288)	—	—	288	—
<b>Net cash provided by (used in) financing activities exclusive of vehicle programs</b>	(299)	73	(3)	306	(21)	56
<i>Vehicle programs:</i>						
Proceeds from borrowings	—	—	—	11,879	—	11,879
Payments on borrowings	—	—	(7)	(10,745)	—	(10,752)
Debt financing fees	—	—	(1)	(19)	—	(20)
	—	—	(8)	1,115	—	1,107
<b>Net cash provided by (used in) financing activities</b>	(299)	73	(11)	1,421	(21)	1,163
Effect of changes in exchange rates on cash and cash equivalents	—	—	—	14	—	14
Net increase (decrease) in cash and cash equivalents	(1)	456	—	78	—	533
Cash and cash equivalents, beginning of period	4	70	—	378	—	452
Cash and cash equivalents, end of period	\$ 3	\$ 526	\$ —	\$ 456	\$ —	\$ 985

\* \* \* \*

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

*The following discussion should be read in conjunction with our Consolidated Condensed Financial Statements and accompanying Notes thereto included elsewhere herein, and with our 2016 Form 10-K. Our actual results of operations may differ materially from those discussed in forward-looking statements as a result of various factors, including but not limited to those included elsewhere in this Quarterly Report on Form 10-Q and those included in the "Management's Discussion and Analysis of Financial Condition and Results of Operations," "Risk Factors" and other portions of our 2016 Form 10-K. Unless otherwise noted, all dollar amounts in tables are in millions and those relating to our results of operations are presented before taxes.*

### OVERVIEW

#### **Our Company**

We operate three of the most recognized brands in the global vehicle rental and car sharing industry, Avis, Budget and Zipcar together with several brands well recognized in their respective markets, including Payless, Maggiore in Italy, FranceCars in France and Apex in both New Zealand and Australia. We are a leading vehicle rental operator in North America, Europe, Australasia and certain other regions we serve, with an average rental fleet of more than 600,000 vehicles. We also license the use of our trademarks to licensees in the areas in which we do not operate directly. We and our licensees operate our brands in approximately 180 countries throughout the world.

#### **Our Segments**

We categorize our operations into two reportable business segments: *Americas*, consisting primarily of our vehicle rental operations in North America, South America, Central America and the Caribbean, and our car sharing operations in certain of these markets; and *International*, consisting primarily of our vehicle rental operations in Europe, the Middle East, Africa, Asia, Australasia, and our car sharing operations in certain of these markets.

#### **Business and Trends**

Our revenues are derived principally from vehicle rentals in our Company-owned operations and include:

- time & mileage fees charged to our customers for vehicle rentals;
- payments from our customers with respect to certain operating expenses we incur, including gasoline and vehicle licensing fees, as well as concession fees, which we pay in exchange for the right to operate at airports and other locations;
- sales of loss damage waivers and insurance and rentals of navigation units and other items in conjunction with vehicle rentals; and
- royalty revenue from our licensees in conjunction with their vehicle rental transactions.

Our operating results are subject to variability due to seasonality, macroeconomic conditions and other factors. Car rental volumes tend to be associated with the travel industry, particularly airline passenger volumes, or enplanements, which in turn tend to reflect general economic conditions. Our vehicle rental operations are also seasonal, with the third quarter of the year historically having been our strongest due to the increased level of leisure travel during the quarter. We have a partially variable cost structure and routinely adjust the size, and therefore the cost, of our rental fleet in response to fluctuations in demand.

To date in 2017, we have operated in an uncertain and uneven economic environment marked by heightened geopolitical risks, competitive market conditions and soft used-vehicle values in the U.S. in particular. Nonetheless, we continue to anticipate that worldwide demand for vehicle rental and car sharing services will continue to grow in the remainder of 2017, most likely against a backdrop of modest and uneven global economic growth. Our access to new fleet vehicles has been adequate to meet our needs for both replacement of existing vehicles in the normal course and for growth to meet incremental demand, and we expect that to continue to be the case. We will look to pursue opportunities for pricing increases in the remaining months of 2017 in order to enhance our profitability and returns on invested capital.

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Our objective is to focus on strategically accelerating our growth, strengthening our global position as a leading provider of vehicle rental services, continuing to enhance our customers' rental experience, and controlling costs and driving efficiency throughout the organization. We operate in a highly competitive industry and we expect to continue to face challenges and risks. We seek to mitigate our exposure to risks in numerous ways, including delivering upon our core strategic initiatives, continued optimization of fleet levels to match changes in demand for vehicle rentals, adjustments in the size, nature and terms of our relationships with vehicle manufacturers, appropriate investments in technology and maintenance of liquidity to fund our fleet and our operations.

During 2017:

- Our revenues totaled \$6.8 billion in the nine months ended September 30, 2017, increased 1% compared to the nine months ended September 30, 2016 due to higher rental volumes, offset by lower time & mileage revenue per day.
- In the nine months ended September 30, 2017, our net income was \$141 million, representing a \$53 million year-over-year reduction in earnings, and our Adjusted EBITDA was \$595 million, representing a \$122 million year-over-year reduction, due to higher per-unit fleet costs in the Americas, partially offset by a \$20 million favorable effect from currency exchange rate movements.
- We repurchased approximately \$127 million of our common stock in the nine months ended September 30, 2017 under our share repurchase program, reducing our shares outstanding by approximately 4.2 million shares, or 5%.
- We issued €250 million of 4½% euro-denominated Senior Notes due 2025 and \$188 million of incremental term loan borrowings, the proceeds of which were used to redeem all of our outstanding 6% euro-denominated Senior Notes due 2021 and our Floating Rate Senior Notes due 2017. As a result of these transactions, we will have no significant corporate debt maturities until 2022.

### RESULTS OF OPERATIONS

We measure performance principally using the following key operating statistics: (i) rental days, which represent the total number of days (or portion thereof) a vehicle was rented, (ii) time & mileage revenue per rental day, which represents the average daily revenue we earned from rental time & mileage fees charged to our customers, both of which exclude our U.S. truck rental and Zipcar car sharing operations and (iii) per-unit fleet costs, which represent vehicle depreciation, lease charges and gain or loss on vehicle sales, divided by average rental fleet and exclude our U.S. truck rental operations. We also measure our ancillary revenues (rental-transaction revenue other than time & mileage revenue), such as from the sale of collision and loss damage waivers, insurance products, fuel service options and portable GPS navigation unit rentals. Our rental days and time & mileage revenue per rental day vehicle rental operating statistics are all calculated based on the actual rental of the vehicle during a 24-hour period. We believe that this methodology provides us with the most relevant statistics in order to manage the business. Our calculation may not be comparable to other companies' calculation of similarly-titled statistics. We present currency exchange rate effects to provide a method of assessing how our business performed excluding the effects of foreign currency rate fluctuations. Currency exchange rate effects are calculated by translating the current-year results at the prior-period average exchange rate plus any related gains and losses on currency hedges.

We assess performance and allocate resources based upon the separate financial information of our operating segments. In identifying our reportable segments, we also consider the nature of services provided by our operating segments, the geographical areas in which our segments operate and other relevant factors. Management evaluates the operating results of each of our reportable segments based upon revenue and "Adjusted EBITDA," which we define as income from continuing operations before non-vehicle related depreciation and amortization, any impairment charges, restructuring and other related charges, early extinguishment of debt costs, non-vehicle related interest, transaction-related costs, net charges for unprecedented personal-injury legal matters and income taxes. Net charges for unprecedented personal-injury legal matters are recorded within operating expenses in our consolidated results of operations. We have revised our definition of Adjusted EBITDA to exclude costs associated with the separation of certain officers of the Company and our limited voluntary opportunity plan, which offers certain employees the limited opportunity to

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elect resignation from employment for enhanced severance benefits. Costs associated with the separation of certain officers and the limited voluntary opportunity plan are recorded as part of restructuring and other related charges in our consolidated results of operations. We did not revise prior year's Adjusted EBITDA amounts because there were no costs similar in nature to these costs. We believe Adjusted EBITDA is useful as a supplemental measure in evaluating the performance of our operating businesses and in comparing our results from period to period. We also believe that Adjusted EBITDA is useful to investors because it allows investors to assess our results of operations and financial condition on the same basis that management uses internally. Adjusted EBITDA is a non-GAAP measure and should not be considered in isolation or as a substitute for net income or other income statement data prepared in accordance with U.S. GAAP. Our presentation of Adjusted EBITDA may not be comparable to similarly-titled measures used by other companies.

**Three Months Ended September 30, 2017 vs. Three Months Ended September 30, 2016**

Our consolidated results of operations comprised the following:

	<b>Three Months Ended September 30,</b>		<b>\$ Change Favorable /(Unfavorable)</b>	<b>% Change</b>
	<b>2017</b>	<b>2016</b>		
<b>Revenues</b>				
Vehicle rental	\$ 1,949	\$ 1,871	\$ 78	4%
Other	803	785	18	2%
Net revenues	<u>2,752</u>	<u>2,656</u>	<u>96</u>	4%
<b>Expenses</b>				
Operating	1,256	1,219	(37)	(3%)
Vehicle depreciation and lease charges, net	616	576	(40)	(7%)
Selling, general and administrative	320	315	(5)	(2%)
Vehicle interest, net	78	77	(1)	(1%)
Non-vehicle related depreciation and amortization	66	63	(3)	(5%)
Interest expense related to corporate debt, net	45	51	6	12%
Restructuring and other related charges	7	6	(1)	(17%)
Transaction-related costs, net	—	4	4	*
Total expenses	<u>2,388</u>	<u>2,311</u>	<u>(77)</u>	(3%)
<b>Income before income taxes</b>	364	345	19	6%
Provision for income taxes	<u>119</u>	<u>136</u>	<u>17</u>	13%
<b>Net income</b>	<u>\$ 245</u>	<u>\$ 209</u>	<u>\$ 36</u>	17%

\* Not meaningful.

During third quarter 2017, our revenues increased as a result of a 5% increase in rental volumes. Currency exchange rate movements increased revenues by \$42 million.

Total expenses increased as a result of increased rental volumes, a 3% increase in per-unit fleet costs (including a 1% negative effect from currency movements) and increased operating commissions. These increases include a \$30 million negative effect from currency exchange rate movements. Our effective tax rates were a provision of 33% and 39% for the three months ended September 30, 2017 and 2016, respectively. As a result of these items, our net income increased by \$36 million.

For the three months ended September 30, 2017, the Company reported earnings of \$2.91 per diluted share, which includes after-tax restructuring and other related charges of (\$0.06) per share. For the three months ended September 30, 2016, the Company reported earnings of \$2.28 per diluted share, which includes after-tax restructuring and other related charges of (\$0.05) per share and after-tax transaction-related costs of (\$0.04) per share.

In the three months ended September 30, 2017:

- Operating expenses were reduced to 45.7% of revenue from 45.9% in third quarter 2016.

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- Vehicle depreciation and lease charges increased to 22.4% of revenue from 21.7% in third quarter 2016, due to higher per-unit fleet costs, partially offset by improved utilization.
- Selling, general and administrative costs were reduced to 11.6% of revenue compared to 11.9% in third quarter 2016.
- Vehicle interest costs were reduced to 2.8% of revenue compared to 2.9% in the prior-year period.

Following is a more detailed discussion of the results of each of our reportable segments and reconciliation of net income to Adjusted EBITDA:

	2017		2016	
	Revenues	Adjusted EBITDA	Revenues	Adjusted EBITDA
Americas	\$ 1,839	\$ 303	\$ 1,821	\$ 306
International	913	194	835	179
Corporate and Other <sup>(a)</sup>	—	(15)	—	(16)
Total Company	\$ 2,752	\$ 482	\$ 2,656	\$ 469

**Reconciliation of Net income to Adjusted EBITDA**

	2017	2016
Net income	\$ 245	\$ 209
Provision for income taxes	119	136
Income before income taxes	364	345
Add: Non-vehicle related depreciation and amortization	66	63
Interest expense related to corporate debt, net	45	51
Restructuring and other related charges	7	6
Transaction-related costs, net <sup>(b)</sup>	—	4
Adjusted EBITDA	\$ 482	\$ 469

<sup>(a)</sup> Includes unallocated corporate overhead which is not attributable to a particular segment.

<sup>(b)</sup> Primarily comprised of acquisition- and integration-related expenses.

**Americas**

	2017	2016	% Change
Revenues	\$ 1,839	\$ 1,821	1%
Adjusted EBITDA	303	306	(1%)

Revenues increased 1% in the third quarter 2017 compared with third quarter 2016, primarily due to a 2% increase in time & mileage revenue per day (including a 1% favorable effect from currency movements) and a 1% increase in rental volumes. Currency movements increased revenues by \$6 million.

Adjusted EBITDA decreased 1% in third quarter 2017 compared with third quarter 2016, due to a 5% increase in per-unit fleet costs, partially offset by increased revenues, cost mitigating actions and improved utilization.

In the three months ended September 30, 2017:

- Operating expenses were reduced to 45.6% of revenue from 46.2% in third quarter 2016, primarily due to cost mitigating actions.
- Vehicle depreciation and lease charges increased to 24.2% of revenue from 23.3% in the prior-year period, due to higher per-unit fleet costs, partially offset by improved utilization.
- Selling, general and administrative costs increased to 10.6% of revenue from 10.4% in third quarter 2016.
- Vehicle interest costs were reduced to 3.2% of revenue compared to 3.4% in the prior-year period.

**International**

	<u>2017</u>	<u>2016</u>	<u>% Change</u>
Revenues	\$ 913	\$ 835	9%
Adjusted EBITDA	194	179	8%

Revenues increased 9% in third quarter 2017 compared to third quarter 2016, due to a 13% increase in rental volumes, including a 6% benefit from FranceCars which was acquired in December 2016, partially offset by a 1% decrease in time & mileage revenue per day (including a 4% favorable effect from currency movements). Currency movements increased revenues by \$36 million.

Adjusted EBITDA increased 8% in third quarter 2017 compared to third quarter 2016, primarily due to increased revenues, partially offset by inflationary cost increases and operating commissions. Currency movements increased Adjusted EBITDA by \$9 million.

In the three months ended September 30, 2017:

- Operating expenses increased to 45.5% of revenue from 45.1% in the prior-year period, primarily due inflationary costs and higher commissions, partially offset by increased revenues.
- Vehicle depreciation and lease charges increased to 18.7% of revenue from 18.2% in the third quarter 2016, primarily due to lower time & mileage revenue per day.
- Selling, general and administrative costs were reduced to 12.5% of revenue from 13.5% in the prior-year period, primarily due to increased revenues and cost mitigating actions.
- Vehicle interest costs increased to 2.0% of revenue from 1.8% in third quarter 2016.



**Nine Months Ended September 30, 2017 vs. Nine Months Ended September 30, 2016**

Our consolidated results of operations comprised the following:

	Nine Months Ended September 30,		\$ Change Favorable /(Unfavorable)	% Change
	2017	2016		
<b>Revenues</b>				
Vehicle rental	\$ 4,798	\$ 4,772	\$ 26	1%
Other	2,031	2,008	23	1%
Net revenues	<u>6,829</u>	<u>6,780</u>	<u>49</u>	<u>1%</u>
<b>Expenses</b>				
Operating	3,413	3,381	(32)	(1%)
Vehicle depreciation and lease charges, net	1,717	1,571	(146)	(9%)
Selling, general and administrative	875	896	21	2%
Vehicle interest, net	215	215	0	0%
Non-vehicle related depreciation and amortization	194	189	(5)	(3%)
Interest expense related to corporate debt, net:				
Interest expense	142	157	15	10%
Early extinguishment of debt	3	10	7	70%
Restructuring and other related charges	52	26	(26)	(100%)
Transaction-related costs, net	8	13	5	38%
Total expenses	<u>6,619</u>	<u>6,458</u>	<u>(161)</u>	<u>(2%)</u>
<b>Income before income taxes</b>	210	322	(112)	(35%)
Provision for income taxes	<u>69</u>	<u>128</u>	<u>59</u>	<u>46%</u>
<b>Net income</b>	<u>\$ 141</u>	<u>\$ 194</u>	<u>\$ (53)</u>	<u>(27%)</u>

During the nine months ended September 30, 2017, our revenues increased as a result of a 4% increase in rental volumes, partially offset by a 3% reduction in time & mileage revenue per day. Currency movements increased revenues by \$18 million year-over-year.

Total expenses increased as a result of higher rental volumes, a 5% increase in per-unit fleet costs and increased restructuring and other related charges, partially offset by cost mitigating actions. Currency movements decreased expenses by \$16 million year-over-year. Our effective tax rates were a provision of 33% and 40% for the nine months ended September 30, 2017 and 2016, respectively. As a result of these items, our net income decreased by \$53 million.

For the nine months ended September 30, 2017, the Company reported earnings of \$1.65 per diluted share, which includes after-tax restructuring and other related charges of (\$0.39) per share, after-tax transaction-related costs of (\$0.07) per share, after-tax debt extinguishment costs of (\$0.02) per share and after-tax reversal of charges for legal matter of \$0.10 per share. For the nine months ended September 30, 2016, the Company reported earnings of \$2.05 per diluted share, which includes after-tax restructuring and other related charges of (\$0.20) per share, after-tax transaction-related costs of (\$0.11) per share and after-tax debt extinguishment costs of (\$0.07) per share.

In the nine months ended September 30, 2017:

- Operating expenses were 50.0% of revenue compared to 49.9% in the prior-year period.
- Vehicle depreciation and lease charges increased to 25.1% of revenue from 23.2% in the nine months ended September 30, 2016, primarily due to higher per-unit fleet costs and lower time & mileage revenue per day.
- Selling, general and administrative costs were reduced to 12.8% of revenue from 13.2% in the first nine months of 2016, primarily due to cost mitigating actions.

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- Vehicle interest costs were 3.1% of revenue compared to 3.2% in the prior-year period.

Following is a more detailed discussion of the results of each of our reportable segments and reconciliation of net income to Adjusted EBITDA:

	2017		2016	
	Revenues	Adjusted EBITDA	Revenues	Adjusted EBITDA
Americas	\$ 4,718	\$ 379	\$ 4,778	\$ 532
International	2,111	260	2,002	237
Corporate and Other <sup>(a)</sup>	—	(44)	—	(52)
Total Company	\$ 6,829	\$ 595	\$ 6,780	\$ 717

**Reconciliation of Net income to Adjusted EBITDA**

	2017	2016
Net income	\$ 141	\$ 194
Provision for income taxes	69	128
Income before income taxes	210	322
Add: Non-vehicle related depreciation and amortization	194	189
Interest expense related to corporate debt, net:		
Interest expense	142	157
Early extinguishment of debt	3	10
Restructuring and other related costs	52	26
Transaction-related costs, net <sup>(b)</sup>	8	13
Charges for legal matter, net <sup>(c)</sup>	(14)	—
Adjusted EBITDA	\$ 595	\$ 717

<sup>(a)</sup> Includes unallocated corporate overhead which is not attributable to a particular segment.

<sup>(b)</sup> Primarily comprised of acquisition- and integration-related expenses.

<sup>(c)</sup> Reported within operating expenses in our consolidated results of operations.

**Americas**

	2017	2016	% Change
Revenues	\$ 4,718	\$ 4,778	(1%)
Adjusted EBITDA	379	532	(29%)

Revenues were 1% lower during the nine months ended September 30, 2017 compared with the same period in 2016, primarily due to a 2% reduction in time & mileage revenue per day, partially offset by 1% growth in rental volumes. Currency movements increased revenues by \$6 million year-over-year.

Adjusted EBITDA decreased 29% in the nine months ended September 30, 2017 compared with the same period 2016, due to lower revenues and a 7% increase in per-unit fleet costs.

In the nine months ended September 30, 2017:

- Operating expenses were 49.0% of revenue compared to 48.9% in the prior-year period.
- Vehicle depreciation and lease charges increased to 27.6% of revenue from 25.1% in the the nine months ended September 30, 2016, primarily due to higher per-unit fleet costs and lower time & mileage revenue per day.
- Selling, general and administrative costs were 11.4% of revenue compared to 11.3% in the prior period.
- Vehicle interest costs, at 3.6% of revenue, remained level with the nine months ended September 30, 2016.

**International**

	<u>2017</u>	<u>2016</u>	<u>% Change</u>
Revenues	\$ 2,111	\$ 2,002	5%
Adjusted EBITDA	260	237	10%

Revenues increased 5% in the nine months ended September 30, 2017 compared with the same period in 2016, primarily due to a 11% increase in rental volumes, including a 6% benefit from FranceCars, partially offset by a 4% reduction in time & mileage revenue per day. Currency movements increased revenues by \$12 million.

Adjusted EBITDA increased 10% in the nine months ended September 30, 2017 compared with the same period in 2016, due to increased revenues and cost mitigating actions. Currency movements increased Adjusted EBITDA by \$20 million.

In the nine months ended September 30, 2017:

- Operating expenses, at 51.7% of revenue, remained level compared to the prior-year period.
- Vehicle depreciation and lease charges increased to 19.6% of revenue from 18.6% compared to the first nine months of 2016, primarily due to lower time & mileage revenue per day.
- Selling, general and administrative costs were reduced to 14.3% of revenue compared to 15.7% in the prior-year period, primarily due to increased revenues and cost mitigating actions.
- Vehicle interest costs were 2.1% of revenue compared to 2.2% in the nine months ended September 30, 2016.

**FINANCIAL CONDITION, LIQUIDITY AND CAPITAL RESOURCES**

We present separately the financial data of our vehicle programs. These programs are distinct from our other activities as the assets under vehicle programs are generally funded through the issuance of debt that is collateralized by such assets. The income generated by these assets is used, in part, to repay the principal and interest associated with the debt. Cash inflows and outflows relating to the generation or acquisition of such assets and the principal debt repayment or financing of such assets are classified as activities of our vehicle programs. We believe it is appropriate to segregate the financial data of our vehicle programs because, ultimately, the source of repayment of such debt is the realization of such assets.

**FINANCIAL CONDITION**

	<u>September 30, 2017</u>	<u>December 31, 2016</u>	<u>Change</u>
Total assets exclusive of assets under vehicle programs	\$ 6,788	\$ 6,065	\$ 723
Total liabilities exclusive of liabilities under vehicle programs	6,217	5,775	442
Assets under vehicle programs	13,085	11,578	1,507
Liabilities under vehicle programs	13,255	11,647	1,608
Stockholders' equity	401	221	180

Total assets exclusive of assets under vehicle programs increased primarily due to a seasonal increase in value-added tax receivables, which are recoverable from government agencies and an increase in cash. Total liabilities exclusive of liabilities under vehicle programs increased primarily due to a seasonal increase in accounts payable.

The increases in assets under vehicle programs and liabilities under vehicle programs are principally related to the seasonal increase in the size of our vehicle rental fleet. The increase in stockholders' equity is primarily due to our net income and currency translation adjustments.

**LIQUIDITY AND CAPITAL RESOURCES**

Our principal sources of liquidity are cash on hand and our ability to generate cash through operations and financing activities, as well as available funding arrangements and committed credit facilities, each of which is discussed below.

During the nine months ended September 30, 2017, we issued €250 million of 4½% euro-denominated Senior Notes due 2025 at par. The proceeds from this borrowing were used to redeem all of our outstanding 6% euro-denominated Senior Notes due 2021 and a portion of our Floating Rate Senior Notes due 2017. We also increased our Floating Rate Term Loan borrowing by \$188 million, these proceeds were used to repay the remainder of our outstanding Floating Rate Senior Notes due 2017. In addition, our Avis Budget Rental Car Funding subsidiary issued approximately \$600 million in asset-backed notes with an expected final payment date of September 2022 and a weighted average interest rate of 3%. The proceeds from these borrowings were used to fund the repayment of maturing vehicle-backed debt and the acquisition of rental cars in the United States. We also increased our capacity under our European rental fleet securitization program by €250 million, the proceeds of which were used to finance fleet purchases for certain of our European operations. During the nine months ended September 30, 2017, we repurchased approximately 4.2 million shares of our outstanding common stock for approximately \$127 million.

**CASH FLOWS**

The following table summarizes our cash flows:

	<b>Nine Months Ended September 30,</b>		
	<b>2017</b>	<b>2016</b>	<b>Change</b>
Cash provided by (used in):			
Operating activities	\$ 2,041	\$ 2,111	\$ (70)
Investing activities	(2,924)	(2,755)	(169)
Financing activities	1,175	1,163	12
Effect of exchange rate changes	32	14	18
Net increase in cash and cash equivalents	324	533	(209)
Cash and cash equivalents, beginning of period	490	452	38
Cash and cash equivalents, end of period	<u>\$ 814</u>	<u>\$ 985</u>	<u>\$ (171)</u>

The decrease in cash provided by operating activities during the nine months ended September 30, 2017 compared with the same period in 2016 is principally due to changes in the components of working capital.

The increase in cash used in investing activities during the nine months ended September 30, 2017 compared with the same period in 2016 is primarily due to a net increase in investment in vehicles.

Cash provided by financing activities during the nine months ended September 30, 2017 was substantially unchanged compared with the same period in 2016.

**DEBT AND FINANCING ARRANGEMENTS**

At September 30, 2017, we had approximately \$14 billion of indebtedness, including corporate indebtedness of approximately \$4 billion and debt under vehicle programs of approximately \$10 billion. For detailed information regarding our debt and borrowing arrangements, see Notes 9 and 10 to our Consolidated Condensed Financial Statements.

**LIQUIDITY RISK**

Our primary liquidity needs include the payment of operating expenses, servicing of corporate and vehicle-related debt and procurement of rental vehicles to be used in our operations. The present intention of management is to reinvest the undistributed earnings of the Company's foreign subsidiaries indefinitely into its foreign operations. We do not anticipate the need to repatriate foreign earnings to the United States to service corporate debt or for other U.S. needs. Our primary sources of funding are operating revenue, cash received upon the sale of vehicles, borrowings under our vehicle-backed borrowing arrangements and our senior revolving credit facility, and other financing activities.

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As discussed above, as of September 30, 2017, we have cash and cash equivalents of approximately \$0.8 billion, available borrowing capacity under our committed credit facilities of approximately \$0.7 billion and available capacity under our vehicle programs of approximately \$2.6 billion.

Our liquidity position could be negatively affected by financial market disruptions or a downturn in the U.S. and worldwide economies, which may result in unfavorable conditions in the vehicle rental industry, in the asset-backed financing market, and in the credit markets generally. We believe these factors have in the past affected and could in the future affect the debt ratings assigned to us by credit rating agencies and the cost of our borrowings. Additionally, a downturn in the worldwide economy or a disruption in the credit markets could impact our liquidity due to (i) decreased demand and pricing for vehicles in the used-vehicle market, (ii) increased costs associated with, and/or reduced capacity or increased collateral needs under, our financings, (iii) the adverse impact of vehicle manufacturers, including Ford, General Motors and Chrysler, being unable or unwilling to honor their obligations to repurchase or guarantee the depreciation on the related program vehicles and (iv) disruption in our ability to obtain financing due to negative credit events specific to us or affecting the overall debt market.

Our liquidity position could also be negatively impacted if we are unable to remain in compliance with the financial and other covenants associated with our senior credit facility and other borrowings, including a maximum leverage ratio. As of September 30, 2017, we were in compliance with the financial covenants governing our indebtedness. For additional information regarding our liquidity risks, see Part I, Item 1A, "Risk Factors" of our 2016 Form 10-K.

## **CONTRACTUAL OBLIGATIONS**

Our future contractual obligations have not changed significantly from the amounts reported within our 2016 Form 10-K with the exception of our commitment to purchase vehicles, which decreased by approximately \$1.6 billion from December 31, 2016, to approximately \$6.1 billion at September 30, 2017. Changes to our obligations related to corporate indebtedness and debt under vehicle programs are presented above within the section titled "Liquidity and Capital Resources—Debt and Financing Arrangements" and also within Notes 9 and 10 to our Consolidated Condensed Financial Statements.

## **ACCOUNTING POLICIES**

The results of the majority of our recurring operations are recorded in our financial statements using accounting policies that are not particularly subjective, nor complex. However, in presenting our financial statements in conformity with generally accepted accounting principles, we are required to make estimates and assumptions that affect the amounts reported therein. Several of the estimates and assumptions that we are required to make pertain to matters that are inherently uncertain as they relate to future events. Presented within the section titled "Critical Accounting Policies" of our 2016 Form 10-K are the accounting policies (related to goodwill and other indefinite-lived intangible assets, vehicles, income taxes and public liability, property damage and other insurance liabilities) that we believe require subjective and/or complex judgments that could potentially affect 2017 reported results. There have been no significant changes to those accounting policies or our assessment of which accounting policies we would consider to be critical accounting policies.

### ***New Accounting Standards***

For detailed information regarding new accounting standards and their impact on our business, see Note 1 to our Consolidated Condensed Financial Statements.

**Item 3. Quantitative and Qualitative Disclosures about Market Risk**

We are exposed to a variety of market risks, including changes in currency exchange rates, interest rates and gasoline prices. We assess our market risks based on changes in interest and currency exchange rates utilizing a sensitivity analysis that measures the potential impact on earnings, fair values and cash flows based on a hypothetical 10% change (increase and decrease) in interest and foreign currency exchange rates. We used September 30, 2017 market rates to perform a sensitivity analysis separately for each of these market risk exposures. We have determined, through such analyses, that the impact of a 10% change in interest or currency exchange rates on our results of operations, balance sheet and cash flows would not be material. Additionally, we have commodity price exposure related to fluctuations in the price of unleaded gasoline. We anticipate that such commodity risk will remain a market risk exposure for the foreseeable future. We determined that a 10% change in the price of unleaded gasoline would not have a material impact on our earnings for the period ended September 30, 2017. For additional information regarding our long-term borrowings and financial instruments, see Notes 9, 10 and 14 to our Consolidated Condensed Financial Statements.

**Item 4. Controls and Procedures**

- (a) *Disclosure Controls and Procedures.* Under the supervision and with the participation of our Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of our disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")). Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that our disclosure controls and procedures were effective as of September 30, 2017.
- (b) *Changes in Internal Control Over Financial Reporting.* During the fiscal quarter to which this report relates, there has been no change in the Company's internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

**PART II – OTHER INFORMATION****Item 1. Legal Proceedings**

During the quarter ended September 30, 2017, the Company had no material developments to report with respect to its legal proceedings. For additional information regarding the Company's legal proceedings, see Note 11 to our Consolidated Condensed Financial Statements and refer to the Company's 2016 Form 10-K and Quarterly Report on Form 10-Q for the quarter ended March 31, 2017.

**Item 1A. Risk Factors**

During the quarter ended September 30, 2017, the Company had no material developments to report with respect to its risk factors. For additional information regarding the Company's risk factors, please refer to the Company's 2016 Form 10-K.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

The following is a summary of the Company's common stock repurchases by month for the quarter ended September 30, 2017:

	<b>Total Number of Shares Purchased<sup>(a)</sup></b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Approximate Dollar Value of Shares That May Yet Be Purchased Under the Plans or Programs</b>
July 2017	326,950	\$ 30.58	326,950	\$ 190,476,807
August 2017	50	33.80	50	190,475,117
September 2017	455,763	36.70	455,763	173,749,879
<b>Total</b>	<b>782,763</b>	<b>\$ 34.14</b>	<b>782,763</b>	<b>\$ 173,749,879</b>

<sup>(a)</sup> Excludes, for the three months ended September 30, 2017, 11,565 shares which were withheld by the Company to satisfy employees' income tax liabilities attributable to the vesting of restricted stock unit awards.

The Company's Board of Directors has authorized the repurchase of up to \$1.5 billion of its common stock under a plan originally approved in 2013 and subsequently expanded, most recently in 2016. The Company's stock repurchases may occur through open market purchases or trading plans pursuant to Rule 10b5-1 of the Securities Exchange Act of 1934. The amount and timing of specific repurchases are subject to market conditions, applicable legal requirements and other factors. The repurchase program may be suspended, modified or discontinued at any time without prior notice. The repurchase program has no set expiration or termination date.

**Item 6. Exhibits**

See Exhibit Index.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**AVIS BUDGET GROUP, INC.**

Date: November 7, 2017

/s/ Martyn Smith

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Martyn Smith

Interim Chief Financial Officer

Date: November 7, 2017

/s/ David T. Calabria

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David T. Calabria

Senior Vice President and  
Chief Accounting Officer



## Exhibit Index

<b>Exhibit No.</b>	<b>Description</b>
10.1	<a href="#">Second Amendment, dated as of August 23, 2017, to the Fourth Amended and Restated Credit Agreement dated as of October 7, 2016, among Avis Budget Holdings, LLC, Avis Budget Car Rental, LLC, Avis Budget Group, Inc., the subsidiary borrowers from time to time parties thereto, JPMorgan Chase Bank, N.A., as administrative agent, and the several lenders from time to time parties thereto (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K dated August 24, 2017).</a>
10.2	<a href="#">Avis Budget Car Rental 2018 Model Year Program Letter dated August 29, 2017 between Avis Budget Car Rental, LLC and Ford Motor Company (Incorporated by reference to Exhibit 10.1 to the Company's Current Report on Form 8-K dated August 31, 2017).*</a>
12	<a href="#">Statement re: Computation of Ratio of Earnings to Fixed Charges.</a>
31.1	<a href="#">Certification of Chief Executive Officer pursuant to Rules 13(a)-14(a) and 15(d)-14(a) promulgated under the Securities Exchange Act of 1934, as amended.</a>
31.2	<a href="#">Certification of Interim Chief Financial Officer pursuant to Rules 13(a)-14(a) and 15(d)-14(a) promulgated under the Securities Exchange Act of 1934, as amended.</a>
32	<a href="#">Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.</a>
101.INS	XBRL Instance Document.
101.SCH	XBRL Taxonomy Extension Schema.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase.
101.DEF	XBRL Taxonomy Extension Definition Linkbase.
101.LAB	XBRL Taxonomy Extension Label Linkbase.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase.

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\* Confidential treatment has been requested for certain portions of this Exhibit pursuant to Rule 24b-2 of the Securities Exchange Act of 1934, as amended, which portions have been omitted and filed separately with the Securities and Exchange Commission.

**Avis Budget Group, Inc.**  
**COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES**  
(Dollars in millions)

	Nine Months Ended September 30,	
	2017	2016
<b>Earnings available to cover fixed charges:</b>		
Income before income taxes	\$ 210	\$ 322
Plus: Fixed charges	460	476
Earnings available to cover fixed charges	\$ 670	\$ 798
 <b>Fixed charges <sup>(a)</sup>:</b>		
Interest, including amortization of deferred financing costs	\$ 369	\$ 388
Interest portion of rental payment	91	88
Total fixed charges	\$ 460	\$ 476
 <b>Ratio of earnings to fixed charges</b>	1.46x	1.68x

<sup>(a)</sup> Consists of interest expense on all indebtedness (including amortization of deferred financing costs) and the portion of operating lease rental expense that is representative of the interest factor. Interest expense on all indebtedness is detailed as follows:

	Nine Months Ended September 30,	
	2017	2016
Related to debt under vehicle programs	\$ 221	\$ 229
All other	148	159
	\$ 369	\$ 388



## SECTION 302 CERTIFICATION

I, Martyn Smith, certify that:

1. I have reviewed this quarterly report on Form 10-Q of Avis Budget Group, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: November 7, 2017

/s/ Martyn Smith

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Interim Chief Financial Officer

**CERTIFICATION OF CEO AND CFO PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002**

In connection with the Quarterly Report of Avis Budget Group, Inc. (the "Company") on Form 10-Q for the period ended September 30, 2017, as filed with the Securities and Exchange Commission on the date hereof (the "Report"), Larry D. De Shon, as Chief Executive Officer of the Company, and Martyn Smith, as Interim Chief Financial Officer of the Company, each hereby certifies, pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that, to the best of his knowledge:

- (1) The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ LARRY D. DE SHON

Lary D. De Shon  
President and Chief Executive Officer  
November 7, 2017

/s/ MARTYN SMITH

Martyn Smith  
Interim Chief Financial Officer  
November 7, 2017